

AZ ROC Trade Association Newsletter March 2025

We're thrilled to bring you our Trade Association Newsletter. Every month, we'll continue to highlight significant events and activities within our trade associations. In this issue, you'll find comprehensive details and registration links for upcoming events, as well as a directory of trade associations with direct links to their websites. We hope this newsletter serves as a valuable and engaging resource for you. Enjoy!





Established in 1969, ARCA is a dynamic and well-respected subcontractor trade association. We have grown to become one of the largest trade associations in Arizona, with a focus on Education, Networking & Advocacy.



For the cost of your **Membership** whether you are an **Associate** or **Contractor Member** you are able to train all of your employees in **ARCA Safety & Educational Classes**

RESOURCES & SUPPORT



Safety Manual, ARCA Library & More!



OSHA & ROC Support
Technical Committee &
Training Room Availability



How to Become Involved

- Register for events
- Participate in training
- Join a committee
- Follow on social media
- Notify ARCA of changes

In 2023 the **Arizona Roofing Industry Foundation** awarded **\$35,000** in scholarships

- April 1 applications are distributed
- Completed applications & supporting material due to ARCA May 1
- Final decision and notification June 15

WHY ARCA?

#1

72% of ARCA Members surveyed noted **credibility** as their #1 reason for being an ARCA Member

70% of ARCA Members surveyed choose to belong to ARCA because of the **FREE safety and educational** programs available for their employees

70%

2/3

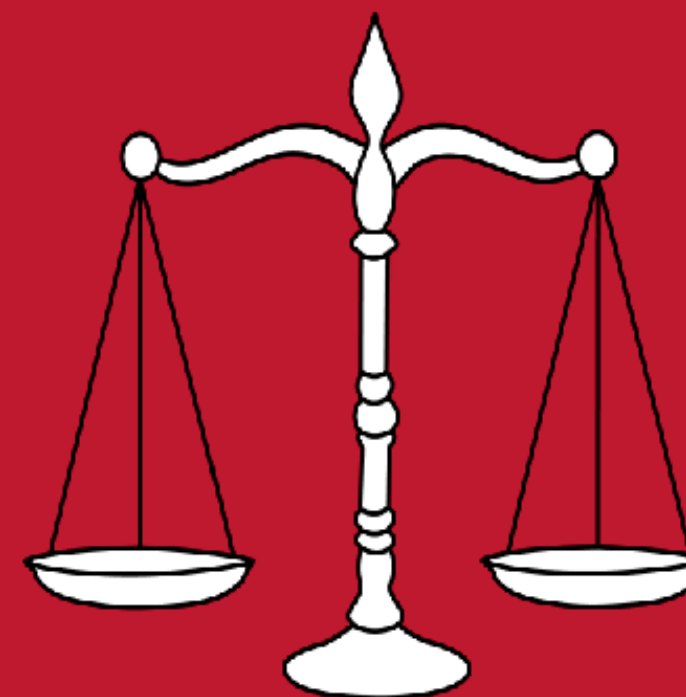
2/3 of ARCA Members state the benefits of connecting with the roofing **community** as one of the top reasons to joins ARCA



ARCA has over

250 Members
and We're Growing!

Did You Know? Your ARCA Membership is Organization Wide - All Employees are welcome to participate in training & events



ADVOCACY EFFORTS

ARCA is a proud member of the Arizonans for Fair Contracting (AFC)

IF YOU HAVE QUESTIONS AND WANT TO LEARN MORE ABOUT ARIZONA ROOFING CONTRACTORS ASSOCIATION MEMBERSHIP CONTACT THE ARCA OFFICE AT arca@azroofing.org OR BY CALLING 602-335-0133.



for Immediate Release
December 2, 2024
Fields Moseley | 602-540-4895
Fields.Moseley@maricopa.gov

Maricopa County Industrial Development Authority Invests \$500,000 to Support Sustainable Home Improvement Lending in Maricopa County

Phoenix, Ariz. (December 2, 2024) – The Maricopa County Industrial Development Authority (MCIDA) has announced a significant \$500,000 investment in Sustainable Home Improvement Loans of Arizona (SHILA), the state's first nonprofit Green Bank focused on providing affordable financing solutions for low- and moderate-income homeowners.

"Maricopa County is committed to fostering economic growth and supporting sustainable communities for all residents," said Maricopa County Supervisor Clint Hickman, District 4. "By investing in SHILA, we are helping low- and moderate-income homeowners access affordable financing options for energy-efficient improvements that will lower their utility bills, renovate their homes, and improve their overall quality of life. This partnership not only strengthens our local economy but also contributes to a more resilient and sustainable future for Maricopa County. We are excited to support SHILA's work and the positive impact it will have in our community."

With help from MCIDA, SHILA is poised to help over 425 Maricopa County residents with \$5 million worth of energy efficiency projects over a three-year period. With an average project size of \$12,000, SHILA's work will help families reduce their energy expenses through insulation, roofing, door, window, electrical, and HVAC upgrades.

"We are honored to receive this foundational investment from the Maricopa County Industrial Development Authority," said Ty Lorts, CEO of SHILA. "With their support, we can start making home improvement financing accessible for families who need

it most. This funding will allow SHILA to begin transforming homes across Maricopa County, helping residents access a healthier living environment, lower utility bills, and have a greater quality of life."

The MCIDA's investment in SHILA aligns with Maricopa County's goals to support sustainable community development, job creation, and increased home affordability.

About Maricopa County Industrial Development Authority

The Maricopa County Industrial Development Authority (MCIDA) is dedicated to supporting economic development and improving the state's economy through access to low-cost financing and community investment increasing the availability of affordable housing.

For media inquiries, please contact: Ty Lorts, CEO of SHILA, at tlorts@shilaaz.org.

About SHILA

Sustainable Home Improvement Loans of Arizona (SHILA) is Arizona's first statewide nonprofit Green Bank, established to help low- and moderate-income homeowners and small businesses secure low-cost financing for sustainable home upgrades, including energy efficiency and renewable energy projects. Through partnerships with local organizations, financial institutions, and community stakeholders, SHILA aims to empower individuals and families to reduce energy costs, support green job growth, and contribute to a sustainable Arizona for future generations.





Sustainable Home Improvement Loan of Arizona (SHILA)

Sustainable Home Improvement Loan of Arizona (SHILA) is Maricopa County's only green bank, designed to help Arizona homeowners improve their homes through accessible, low-cost financing. While SHILA encourages environmentally friendly and/or health and safety home upgrades, its primary focus is on making home improvement affordable for all, boosting the local economy, and contributing to housing affordability in Arizona.

Mission

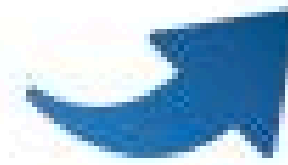
SHILA's mission is to provide Arizona homeowners with financial tools to enhance their homes and quality of life, whether through necessary repairs, energy-efficient upgrades, or essential improvements that increase their quality of life.

Benefits

- **Affordable financing:** SHILA offers low-interest loans to help those unable to access the traditional banking system. This helps homeowners of all income levels afford necessary home repairs and upgrades. This preserves the quality of housing in Arizona and prevents small problems from becoming more costly in the future.
- **Boosting the Local Economy:** By making it easier for homeowners to invest in improvements, SHILA supports local contractors, suppliers, and the construction industry. These investments stimulate job creation and strengthen Arizona's economy, particularly in sectors tied to home repair, maintenance, and construction.
- **Addressing Housing Affordability:** The rising costs of housing in Arizona have left many homeowners unable to afford critical repairs or upgrades. SHILA provides a solution by enabling residents to maintain and improve their homes without facing the financial burden of high-interest loans or costly financing options. This not only preserves affordable housing but also helps prevent displacement due to neglected properties.
- **Proven concept:** SHILA has a licensing agreement with Solar and Energy Loan Fund that will provide underwriting and loan capital. They have been operating as one of the country's oldest green banks for 14 years.
- **GGRF deployment:** SHILA will be positioned to help deploy the millions of federal dollars the state of Arizona has been designated for residential energy efficient upgrades.

TOP 10

Reasons Residential Contractors Should Partner with



SHILA
SUSTAINABLE HOME IMPROVEMENT LOANS OF ARIZONA
EMPOWERING HOMES. EMPOWERING LIVES.



1

No Credit Score Requirement

Attract more homeowners by offering financing that considers ability to repay rather than credit scores, making your services accessible to a wider audience.



2

Flexible Financing Rates

Offer customers competitive rates between 5% and 9%, giving them affordable payment options that fit their budget.



3

Guaranteed Payment

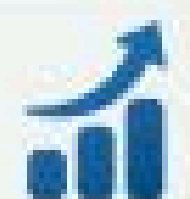
Enjoy peace of mind with guaranteed payment from SHILA, ensuring you get paid promptly and securely for your work.



4

No Dealer Fees

Keep your profit margins intact with zero contractor fees, maximizing your profit on every project



5

Increase Sales Across All Projects

Whether it's solar, roofing, HVAC or other critical repairs and improvements, provide financing options that make it easier for homeowners to invest in their property.



6

Boost Customer Satisfaction

Help your clients achieve their home improvement goals with flexible financing, leading to higher customer satisfaction and repeat business



7

Preferred Contractor Listing

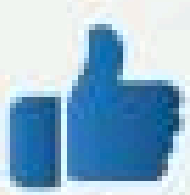
Be featured on SHILA's website as a preferred and vetted contractor, increasing your visibility and credibility with potential customers.



8

Quick and Simple Approval Process

Close deals faster with a streamlined financing process that allows you to start projects without delay.



9

Competitive Advantage

Stand out in the marketplace by offering unique financing options that set you apart from competitors.



10

Support for Business Growth

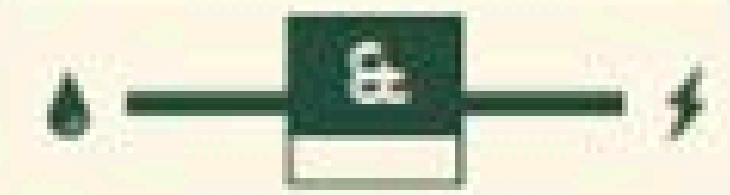
With SHILA's financing solutions, you can take on more projects, enhance customer trust, and grow your business sustainably.



Congratulations,
Debra Margraf

The Arizona Electrical Contractors' Association wishes to congratulate Debra Margraf, Arizona Chapter NECA, for being inducted into The Academy of Electrical Contracting!

A L C A
2 0 2 5
T R A D E
S H O W



2 - W I R E
T R A I N I N G

M A R C H
2 8
2 0 2 5



Heritage
Pavilion

LAWN

BEER GARDEN



ALCA 2025 TRADE SHOW

1PM _____ 4PM

RAFFLE & CASH PRIZES / MUSIC / BEER GARDEN / FOOD

Contractors \$35

Additional Employee Attendee \$15

Register
Today.



Contact us.

Adrianna Canabal, ALCA
Administrative Assistant
Adrianna@alca.org
602.828.7091
5425 East Bell Rd, Suite 105
Scottsdale, AZ 85254

Want to
Exhibit?

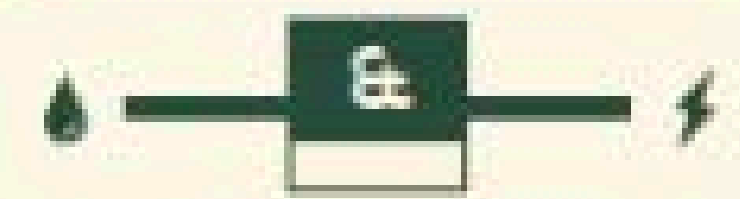


We are now offering unique
sponsorship opportunities for
our exhibitors. Interested in
exhibiting and/or sponsoring?
Reach out today.

The deadline for
exhibit or registration is
Friday, March 7, 2025

The ALCA 2025 Trade Show is a must-attend event for landscape professionals, offering a chance to explore the latest trends, discover cutting-edge products, and network with peers and experts. With educational sessions and valuable connections, it's an essential opportunity for growth within the Green Industry.

ALCA
2025
TRADE
SHOW



2 - WIRE
TRAINING

MARCH
28
2025



Heritage Pavilion

LAWN

BEER GARDEN



2-WIRE
CERTIFICATE TRAINING

ALCA 2-WIRE TRAINING

9:30AM

1PM

Participants will learn 2-Wire principles, troubleshooting, and get hands-on demonstration with practice on manufacturer systems.

Members	\$ 275*
Non-Members	\$ 400*

2-Wire Principles

Hands on Wire Connections
& Wire Stripping

2-Wire Troubleshooting

Hands on Clamp-Meter usage for 5 different Manufacturing systems

Ground fault locator

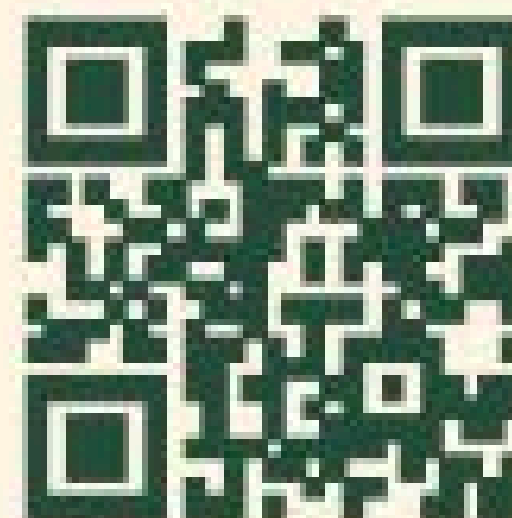
Wire Path Locator

2-Wire Certificate of Completion is awarded upon completion of the training.

Must have completed ACLP Irrigation and ACIT to take 2-Wire Training.

* Price includes complimentary admission into the trade show and lunch.

Register
for 2-Wire
Today.



Contact us.

Frances Craik, ALCA
Education Coordinator
frances@alca.org
602.628.7091
5425 East Bell Rd, Suite 105
Scottsdale, AZ 85254



INDEPENDENT
ELECTRICAL
CONTRACTORS

ARIZONA

SAVE THE DATE



**THURSDAY,
APRIL 10TH**

10AM - 1PM
(COMPETITION STARTS AT 6AM)

HOSTED BY:



317 S. 48th Street, Suite 100 • Phoenix, AZ 85034



THURSDAY - APRIL 10, 2025
10AM - 1PM (COMPETITION STARTS AT 6AM)

Join us for the IEC Arizona Wire Off event and manufacturer tradeshow. See local chapter electrical apprentices battle it out in the annual wiring competition. The winner will represent IEC Arizona and attend the national competition in Phoenix, AZ on September 26-28, 2025.

- Live electrical wiring competition
- 20+ electrical product manufacturers
- Food trucks & beverages provided
- Win prizes
- Games & entertainment
- Meet industry experts & reps
- See product & safety demos
- Opportunity to network
- And more!

Questions? IEC of Arizona, Nancy Levey - (602) 326-1854

Located at:



Phoenix Service Center
317 S. 48th Street, Suite 100
Phoenix, AZ 85034
(602) 267-1000
summit.com



Access to Capital. Access to Contracts. Access to Markets.

GROW

Let's dream *bigger*. Let's achieve *more*.
Together let's elevate your business towards
greater success. You are ready, and so are we.

The U.S Department of Commerce
Minority Business Development Agency
(MBDA) works to actively promote the
domestic and global growth and
competitiveness of U.S. businesses.

Through our national network of MBDA Business
Centers we provide customized business development
services that help your company **expand its customer
base, enter new markets, and gain greater access to
contracting opportunities!**

We've made it our business to help you cultivate yours
– we are where businesses come to **GROW!**

Financial Services

- Financial assessments, loan packaging, and facilitation
- Access to an expansive network of capital sources including alternative, traditional, and private investors; and export financing
- Specialized consultations for building scale and capacity through strategic growth alternatives (investment, mergers, acquisitions and/or joint ventures)

Technical Services

- Identification of procurement opportunities
- Assistance with business certification, bid preparation, and post-award contract support
- Export-readiness assessment and preparation

Arizona MBDA Business Center

Alika Kumar ♦ 602-294-6087

alika@arizonambdacenter.com

www.arizonambdacenter.com



Where Businesses Come to Grow

🐦 @USMBDA 📘 /USMBDA 🌐 www.MBDA.gov

Arizona MBDA Business Center

Where Businesses Come to Grow



Overview

The Arizona Minority Business Development Agency (MBDA) Business Center is federally funded by the U.S. Department of Commerce, Minority Business Development Agency; and locally operated by the Arizona Hispanic Chamber of Commerce Foundation.

Under the operation of the Arizona Hispanic Chamber of Commerce, we have been serving business owners in Arizona and around the nation since 1997.



Benefits for you

We deliver **customized business development** services to help your company:

- ✓ Expand the customer base
- ✓ Enter new markets
- ✓ Gain greater access to capital
- ✓ Gain greater access to contracting opportunities
- ✓ Build scale and capacity

Services to help you grow

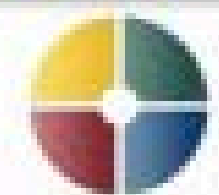
- ✓ Facilitate access to loans; working capital; line of credit; increase in bonding capacity
- ✓ Loan Packaging
- ✓ Bid opportunities - We subscribe to numerous bid databases, so you don't have to
- ✓ Development of growth strategies
- ✓ Create strong Capability Statements
- ✓ Certification assistance
- ✓ Inner Circles: Business-to-business; and business-to-government matchmaking
- ✓ Teaming Arrangements
- ✓ Market Research
- ✓ Export Readiness Assessments

Key Differentiators

We provide:

- ✓ **GrowthWheel** for in-depth business growth plan development
- ✓ **Business process evaluations** and recommendations for greater efficiencies
- ✓ **Financial health checks** to maximize cash-flow
- ✓ Branding and marketing strategy development tools
- ✓ **Govology** – clients receive free access to education, resources, and experts that helps them win business in the government marketplace.
- ✓ **OutreachSystems** – customized access to government bid opportunities direct to clients.
- ✓ **Workshops & Seminars:** Growth and sustainability focused workshops; seminars; key connections; introductions and so much more.

ne@serra



GrowthWheel®

The Arizona MBDA Business Center promotes the growth and global competitiveness of business enterprises.

Our Team

Our business consultants are highly experienced, knowledgeable, and skilled with over 75 years in combined experience, in business and business development consulting, along with an impressive track record to serve the needs of our clients.

CONTACT US

Alika Kumar, Executive Director, alika@arizonambdacenter.com, 602-294-6087
Yvette Uriondo, Senior Business Consultant, yvette@arizonambdacenter.com, 602.248-0007 Ext. 213
Mailing Address: 3104 E Camelback Rd, #2481, Phoenix, AZ 85016
T 602.248.0007 / F 602.279.8900 / www.arizonambdacenter.com



American Ladder Institute's Ladder Safety Training



Are you using ladders safely?

This free ladder safety training program is designed to help you properly select, care, and safely use various types of ladders, including stepladders, single ladders, extension ladders, telescoping ladders, articulated ladders, and mobile ladders. Provided by the American Ladder Institute, this training covers safe ladder practices for all applications, both at work and at home.

[Start Your FREE Training](#)

[Sign In](#)

1 Register for FREE!

The ladder safety training is 100% free. If you are a Training Manager you can register employees within your organization as well.

2 Select A Ladder Type

Choose from the American Ladder Institute's library of safety training modules. Take a pretest to see what you know.

3 Watch and Learn

Watch media-rich training videos that demonstrate safe ladder practices.

4 Take the Safety Test

Successfully complete the final safety test to earn your certificate of completion. Share your scores with your friends or Training Manager.

INTRO TO CONSTRUCTION DRAWINGS

 REGISTER NOW

EXPAND YOUR EXPERTISE AND GAIN VALUABLE INSIGHTS!

Join us for an exciting and informative class on reading construction drawings. This introductory workshop is designed to equip you with the basic skills needed to interpret and understand construction drawings.



REGISTRATION: \$25.00 /MEMBER \$35.00 /NON MEMBER

WORKSHOP DETAILS

NAWICMARCH2025.EVENTBRITE.COM

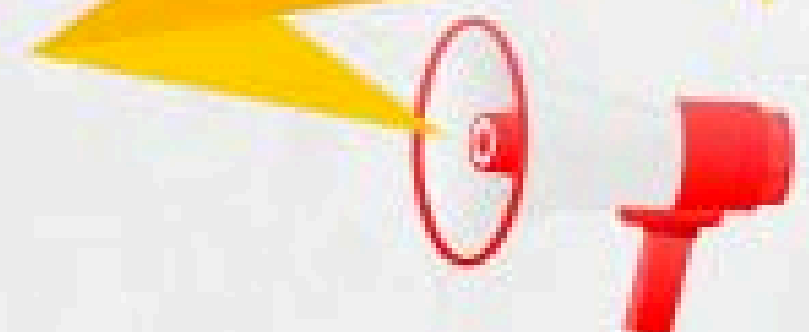
25 MARCH 2025

RYAN COMPANIES | 4:30 PM - 7:00 PM
3900 EAST CAMELBACK ROAD, SUITE 100
PHOENIX, AZ 85018

REGISTER NOW



Greater Phoenix, AZ



WIC WEEK



NAWIC

The National Association of
Women in Construction

Tucson, AZ

NETWORKING MIXER

Join us for an evening of celebration during the week which we highlight women's contributions to the construction industry and raise awareness of opportunities for women in the field.

Raffle prizes will be available!



SPONSORS!

WEDNESDAY
MARCH 5TH, 2025

WHISKEY ROADS
2290 W Ina Rd
5pm-7pm



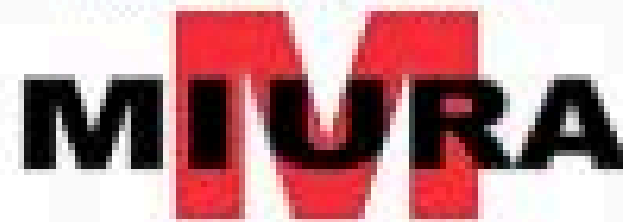
TUCSON ASPHALT



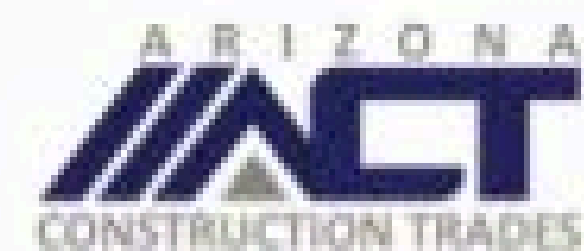
ARIZONA BUILDERS ALLIANCE



100% Employee Owned



CONTRACTORS
EMPLOYEE BUILT - EMPLOYEE OWNED



Cornerstone
CONSTRUCTION SERVICES LLC
LICENSED - BONDED - AFFILIATED



Sponsorships : \$350

Sponsor logo displayed at event and on emails

Contact us at:

nawictucaz122@gmail.com

2025 Call for Entries

"Exposing the BEST in Concrete"

Project Awards



ENTRY DEADLINE: APRIL 1, 2025

The Arizona Chapter ACI is pleased to announce its 2025 "Exposing the BEST in Concrete" Awards program that honors the visions of some of the most creative projects the concrete industry has to offer in our region. Concrete projects of all types are eligible to receive an award in this competition. Entries will be juried by an independent panel of industry professionals. We will have an "Overall Excellence Award" selected and this project will move forward into the international competition to be held at Fall Convention 2026. The Award dinner will be held at Mountain Shadows Resort on September 26, 2025.

Eligibility: Projects must be completed within 36 months of the entry deadline. Project must be in the State of Arizona. Categories include but may change at the jury's discretion based on the projects entered:

- Mid to High-Rise Buildings
- Infrastructure
- Repair and Restoration
- Decorative Concrete
- Structural
- Public Works
- Residential
- Sustainability
- Transportation
- Bridges/Roadways

Judging Criteria: Overall judging will include design, workmanship, creativity, functionality, technical innovation and problem solving. ACI encourages and supports the jury's discretion in its choice of projects and the professionalism and expertise of the individual jurors. The jury consists of our Chapters Honorary Lifetime Members and a select group of local design professionals.

Please register to receive the award submittal information. We will electronically send this to you once you sign up. Please note that ALL criteria need to be met for project to be approved to entry into the competition.

If you have any questions, please contact Beth Britt at: azaci@outlook.com



IEC is looking for passionate individuals with electrical experience to join our teaching staff

Join IEC of Arizona as an Electrical Instructor!

What We're Looking For:

- 5+ years of hands-on experience in the commercial and/or industrial electrical field.
- Teaching experience is a plus, but not required.
- Must have basic computer skills, as lessons, quizzes, and tests are conducted online.

Class Schedule:

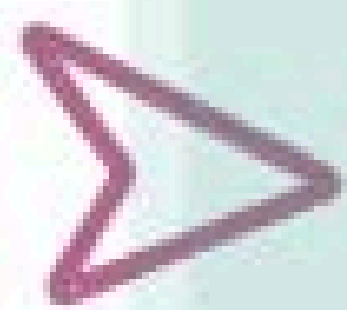
- In-person class: One night a week, 5:00 PM - 7:30 PM.
- Online class: One night a week.

If you're passionate about shaping the next generation of electricians, we want to hear from you! Send your resume to Nancy Levey at iecaz@iecaz.org. Feel free to call with questions at 602-326-1854.

NASCLA 2025 Scholarship Program



THREE RECIPIENTS WILL WIN:

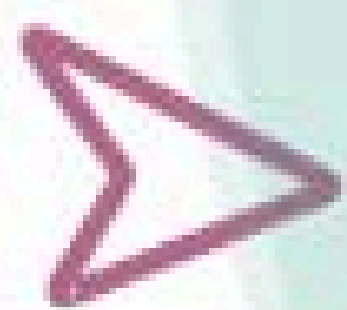


TUITION AWARD

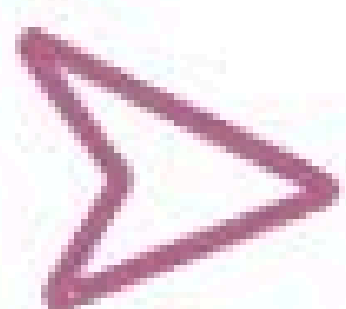
1ST PLACE: \$5,000

2ND PLACE: \$3,000

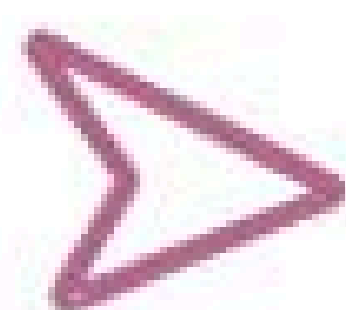
3RD PLACE: \$2,000



FREE REGISTRATION TO THE
NASCLA 2025 ANNUAL
CONFERENCE INCLUDING YOUR
FLIGHT AND HOTEL



INDUSTRY-WIDE RECOGNITION



INDUSTRY PROFESSIONAL MENTOR



We are excited to announce the launch of the NASCLA 2025 Scholarship Program! Leading the way in fostering the next generation of construction industry leaders, NASCLA is dedicated to supporting and empowering individuals passionate about pursuing or advancing their careers in the construction industry. Do you know someone who should apply? Share this opportunity today!



About Us

Applications Are Now Open.

Winners Receive:

1. Tuition Awards

- 1st Place: \$5,000
- 2nd Place: \$3,000
- 3rd Place: \$2,000

2. Complimentary Invitation to the NASCLA 2025 Annual Conference

Winners will join us in Orange County, California, from September 16th –19th, 2025, with a package that includes:

- Free Conference Registration
- Flight & Travel Arrangements
- Hotel Accommodations

3. Professional Mentorship

Each winner will be paired with an experienced industry mentor who will provide personalized guidance, valuable insights, and opportunities to build meaningful connections as you embark on your professional journey.

4. Industry-Wide Recognition

This prestigious award celebrates excellence, granting winners industry-wide recognition for their achievements and positioning them as future leaders in the construction field.

AriSEIA 1ST ANNUAL TOP GOLF EXTRAVAGANZA

AriSEIA is a non-profit trade association advocating for pro solar, storage, & electrification policy in the state of AZ.

This is AriSEIA's second largest event and fundraiser of the year. The event includes the member only meeting, 2 hours of Top Golf play, food, alcoholic and non-alcoholic beverages, networking, and vendors. Come mingle with your clients, colleagues, and new friends working in the AZ energy space while enjoying a little friendly competition.



Autumn Johnson: @
(520) 240-4757



autumn@ariseia.org



Scottsdale, AZ



ariseia.org



March 20, 2025

TOP GOLF SPONSORS

kW Sponsors	MW Sponsors	GW Sponsors
<p>\$1,000 *available only to AriSEIA members</p>	<p>\$2,500</p>	<p>\$5,000</p>
<p>Receive 2 tickets Exhibitor table 5 minutes of remarks at the member only meeting at 1pm Logo on event materials, social media, website, and emails</p>	<p>Receive 4 tickets Exhibitor table 5 minutes of remarks at conclusion of event at 4pm Logo on event materials, social media, website, and emails</p>	<p>Receive 6 tickets (your own golf bay) Exhibitor table 5 minutes of remarks at the start of the event at 2pm Logo on Top Golf venue TVs Logo on event materials, social media, website, and emails</p>

For detailed benefits for each sponsorship level, please email Autumn.



ACLCP

ARIZONA CERTIFIED
LANDSCAPE PROFESSIONAL

SPANISH CLASSES

ACLCP Tree Planting & Staking

Friday, February 7 at 7:30am - 12:30pm

ACLCP Irrigation

Friday, March 28 at 7:30am - 2pm

**lunch is provided*

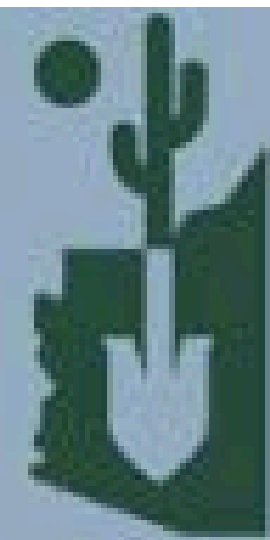


Register at www.ALCA.org

The presentation,
resources, and the exam
will be provided in Spanish.

*Registration is non-refundable;
Substitutions are welcome.*

LANDSCAPE IRRIGATION PROFESSIONAL TRACK



ALCA

ARIZONA LANDSCAPE
CONTRACTORS ASSOCIATION

ALCA recommends enrolling in these classes to gain the essential skills and knowledge necessary for advancing your career as a professional in landscape irrigation.

ACLP IRRIGATION: ALCA - IN-PERSON & ONLINE

Register at www.ALCA.org | contact: Frances@ALCA.org

SMARTSCAPE: MARICOPA COUNTY, UofA CO-OP EXTENSION

Register at www.smartscape.org | contact: RSenior@arizona.edu

AZ CERTIFIED IRRIGATION TECHNICIAN (ACIT): ALCA

Register at www.ALCA.org | contact: Frances@ALCA.org

2-WIRE TRAINING: ALCA

Register at www.ALCA.org | contact: Frances@ALCA.org

ADVANCED SMARTSCAPE: IRRIGATION

Register at www.smartscape.org | contact: RSenior@arizona.edu

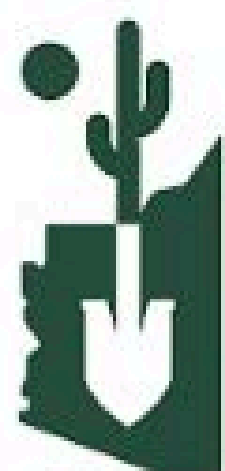
CERTIFIED IRRIGATION TECHNICIAN (CIT): IA

Register at www.irrigation.org | contact: Info@irrigation.org

CERTIFIED LANDSCAPE IRRIGATION AUDITOR (CLIA): IA

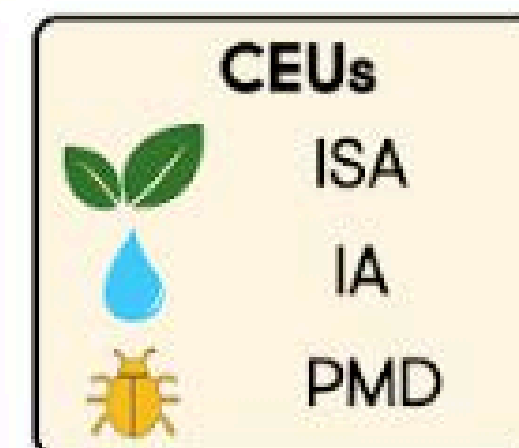
Register at www.irrigation.org | contact: Info@irrigation.org

ARIZONA LANDSCAPE CONTRACTORS' ASSOCIATION
5425 EAST BELL RD, SUITE 105, SCOTTSDALE, AZ 85254
WWW.ALCA.ORG | 602-626-7091 | FRANCES@ALCA.ORG



ARIZONA LANDSCAPE CONTRACTORS' ASSOCIATION

2025 ACLP SCHEDULE



ALCA Certified Landscape Professional (ACLP) is for those interested in a landscaping career. Anyone may attend any class at anytime. We recommend taking all 10 classes and completing the certification. To receive ACLP, one must attend each class and pass the corresponding exam with 80% or higher.

Plant Identification	Soils & Fertilizer	Tree Planting & Staking	Irrigation	Turf Care & Installation	Annuals & Perennials	Pesticides & Calibration	Tree & Shrub Pruning	Safety & Tools	Plant Problems
Jan 23 In Person or Zoom	Jan 30 In Person or Zoom	Feb 6 In Person or Zoom	Feb 27 In Person or Zoom	Mar 6 In Person or Zoom	Mar 13 In Person or Zoom	April 17 In Person or Zoom	April 24 In Person or Zoom	May 1 In Person or Zoom	May 15 In Person or Zoom
Oct 9 In Person or Zoom	July 24 In Person or Zoom	Oct 23 In Person or Zoom	Sep 25 In Person or Zoom	Aug 7 In Person or Zoom	July 31 In Person or Zoom	Aug 28 In Person or Zoom	Sep 4 In Person or Zoom	Aug 14 In Person or Zoom	Oct 2 In Person or Zoom
Jan 25 Tucson	Aug 23 Tucson	Feb 22 Tucson	Sep 27 Tucson	June 28 Tucson	Mar 22 Tucson	April 26 Tucson	May 17 Tucson	July 26 Tucson	Oct 25 Tucson

WHERE ALCA, 5425 E Bell Rd. Ste 105, Scottsdale, AZ 85254, Online via Zoom, and Tucson location

WHEN Scottsdale 7:30 - 11:30am, Tucson 9am - 1pm

COST Per class - \$60 Member/\$120 Non-Member, (Per ACLP - \$600 Member/\$1200 Non-Member)

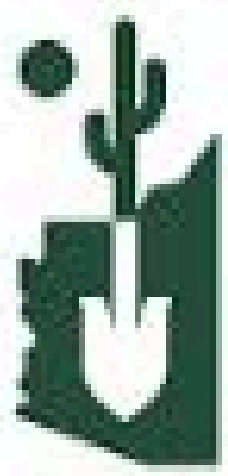
Classes are non-refundable. Substitutions are allowed at anytime.

Why Get Certified?

ACLP increases knowledge, skills, respect and enhances the public image of the landscaping industry. ACLP adds value to your career as a landscape professional.

REGISTER AT
www.ALCA.org





ARIZONA LANDSCAPE CONTRACTORS' ASSOCIATION 2025 EDUCATION AND TRAINING

Gain the necessary credentials, skills, and knowledge to advance your career as a landscape professional!



ALCA
CERTIFIED
IRRIGATION TECHNICIAN

3-Day Training

Site Assessment - Maximizing Efficiency
Troubleshooting & Repair - Controller Programming
Valves - Sprinkler & Drip Demos - Water Audit
Multimeter Practice - Ground Fault/Wire Locating

WHERE ALCA Training Room, 5425 E Bell Rd. Ste 105, Scottsdale, AZ 85254
WHEN March 27 at 7:30am - 2:30pm, April 3 at 7:30am - 2:30pm, April 10 at 7:30am - 1pm
COST \$450 Members / \$700 Non Members (lunch is provided)

Students receive ACIT after participating in all 3 days and passing the ACIT Exam with 80% or higher. Must have passed ACLP Irrigation or have 2 years hands on irrigation tech experience to register. Proficient use of Multimeter is mandatory.



2-Wire Principles - Troubleshooting & Repair
Hands-on Manufacture Demos - Ground Fault/Wire locating

WHERE ALCA Trade Show
WHEN Spring 2025, Date/Time TBD
COST \$220 Members / \$320 Non Members

2 WIRE

Students receive Certificate of 2-Wire Competencies upon completion.



SLM® Certificate Program
BEST PRACTICES: Design - Construction/Enhancements - Maintenance
Create beautiful, ecological, and economical landscapes!

WHERE ALCA Training Room, or Online via Zoom
WHEN 1/31/25, 4/14/25, and 9/19/25
COST \$130 Members / \$160 Non Members (SLM Book is included)

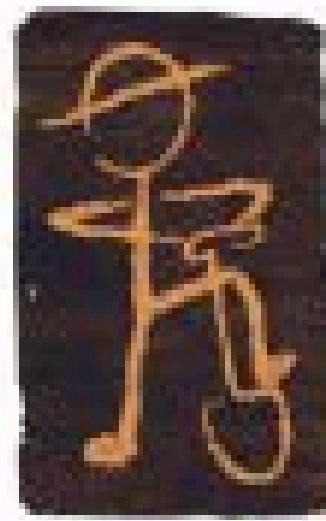
SLM®

Students receive SLM® Certificate upon passing exam with 80% or higher.



PMD Pre Certified Applicator Training
Get prepared for the PMD Certified Applicator Exam
ROW - Ornamental and Turf - Labeling and Formulations
Pesticide Safety, Storage, Transportation, Disposal - First Aid and Emergency
Exam Application and Scheduling - **PMD CEUs available**

WHERE ALCA Training Room, or Online via Zoom
WHEN May 2025, Date/Time TBD
COST \$300 Members / \$500 Non Members



ALCA
ARIZONA LANDSCAPE
CONTRACTORS ASSOCIATION

Why Sustainable Landscape Management?

ALCA's certified SLM® practices preserve vegetation, improve soil conditions, conserve water, and reduce fuel consumption. SLM® supports plants in their natural growth habits by teaching proper cultural and pruning practices based on a plants bloom time and seasonality. The SLM® Certification adds value to the landscape contractor by distinguishing them as an educated and skillful steward with elevated standards of sustainability and beauty.

Reasons for Pruning

- Encourage natural growth, flowering, and dormancy of trees, shrubs, and ground covers
- Rejuvenate plants that have outgrown a space
- Safety - plants that encroach sidewalks or obstruct lines of sight
- Improve the health and structural integrity of trees and shrubs

SLM® Pruning Best Practices

- Only prune what is necessary - dead, diseased, or damaged
- Structural pruning young trees can prevent defects
- Know your plant species, their bloom time, and dormancy period
- Prune after bloom or leaf flush



**Get your Sustainable Landscape
Management® Certification!**
Register for SLM® at www.ALCA.org



Why become certified?

ACLP increases knowledge and skills, earns greater respect and enhances the public image of the landscaping industry. ACLP adds value to your experience and career as a landscape professional.

Annuals and Perennials

- Selection and transportation of annuals
- Bed prep - soil, calculating amendments or mulch
- Identifying and planning for bloom season
- Proper planting techniques
- Flower bed maintenance - irrigation, fertilization, pruning, deadheading, mulching
- Troubleshooting common bed diseases, insects, weeds, and abiotic problems

Irrigation

- Common irrigation components
- Basic hydraulics and precipitation rates
- Controller programming and smart controllers
- Multi-meter demonstration
- Drip irrigation components and design
- Pipe repairs and adjusting sprinklers
- Troubleshoot valves, controllers, and sprinklers

Pesticides and Calibration

- Gather health, safety, and pesticide use information from product labels
- How to mix, load, and apply pesticides for even and correct application
- Reduce risk of contamination to us, others, animals, and the environment
- Prevent, recognize, and respond to pesticide-related emergencies
- Proper calibration of pesticide equipment

Plant Identification

- Plant morphology how it pertains to identification
- Importance of common and scientific names
- Recognize plants common to AZ landscapes
- Demonstrate proficiency in identifying plants by their leaves, flowers, and fruit
- Distinguish the different types palms and pines
- Compare and contrast species within a genus

Plant Problems

- Plant stress disorders and biological diseases
- Proper plant care in an urban environment
- Identify common weeds and recommend appropriate control methods
- Common insects and control methods
- Determine if a pathogen is present and treatable
- Plant nutrient deficiency and treatment methods

Tree Planting and Staking

- Tree and shrub selection: right plant, right place
- Inspecting nursery stock for root and structure health or defects
- Steps to planting a tree - AZ 811, soil percolation testing, tree well, irrigation, surface mulch
- Tree planting and staking demonstration
- Staking methods and their effects on plants

Safety and Tools

- ANSI and OSHA safety standards
- Common landscaping hazards and avoiding them
- Personal Protective Equipment (PPE)
- Worksite safety
- Power equipment safety
- Selection, use, and maintenance of non-power tools
- DPS Officer presents truck and trailer safety, rules, and regulations

Soils and Fertilizer

- Proper techniques for collecting soil sample
- Soil texture and how it relates to irrigation and water management
- Preventing soil compaction & salt accumulation
- Selecting and applying soil amendments and fertilizers at the appropriate rate
- Describe the role of roots in plant health
- Soil management to optimize root health

Tree and Shrub Pruning

- Basic plant biology - pruning, decay, disease, and wound closure
- Safe use of basic pruning equipment
- Types of pruning: crown cleaning, thinning, elevating, reduction, restoration/rejuvenation
- Describe & demonstrate shrub renewal pruning
- Common pruning mistakes; how to avoid them

Turf Care and Installation

- Turfgrass varieties used in the desert southwest
- Soil preparation and planting
- Mechanical steps to properly install sod
- Proper cultural practices: mowing techniques, thatch removal, aerification, fertilization, and irrigation for turfgrass varieties
- Overseeding and spring transition
- Problem solving strategies for common turfgrass diseases and pests

Arizona Landscape Contractors' Association

5425 East Bell Road, Suite 105, Scottsdale, AZ 85254

www.ALCA.org | 602-626-7091



ALCA
ARIZONA LANDSCAPE
CONTRACTORS ASSOCIATION

ACL P
ARIZONA CERTIFIED
LANDSCAPE PROFESSIONAL



2025 SCHEDULE

AZ Certified Landscape Professional (ACL P) is a program for those interested in landscaping career. Anyone may attend any class at anytime. We recommend taking all 10 classes and completing the certification. To receive ACL P, one must attend each class and pass the corresponding exam with 70% or higher.

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3-day Program - March 27, April 3, April 10
\$450 Members/\$700 Non-Members

2-Wire Training
Spring 2025 - date/time TBD

PMD PreCertified Applicator Training
May 13-14, 2025



Sustainable Landscape Management
1/31/25, 9/19/25
\$130 Member/\$160 Non-Member

REGISTER AT www.ALCA.org | 602-626-7091 | ALCA@ALCA.ORG



COMING SOON!

MARK YOUR CALENDARS FOR THE AZBO SPRING INSTITUTE!

APRIL
07-10,
2025

TUCSON, AZ



[AZBO WEBSITE](#)



LEARN MORE

[CLICK HERE TO FILL OUT INSURANCE SURVEY](#)

ALONE WE CAN DO SO LITTLE,
TOGETHER WE CAN DO SO MUCH.

~ Helen Keller



YCCA is proud to announce along with our partners, we are now **PLANNING A GROUP HEALTH INSURANCE PROGRAM**

 House Chilson & Associates
A Shepherd Insurance Partner

 Shepherd
INSURANCE



Yavapai County Contractors Association and their members have been doing amazing work together for 62 years. YCCA realizes that many of our construction companies find it difficult to recruit skilled workers to meet the steady demand. This challenge is even greater for small- to medium-sized business owners as they find themselves competing with large construction companies with deep pockets and traditional group healthcare packages. Now, being a member of YCCA is even more valuable.

YCCA's Mission

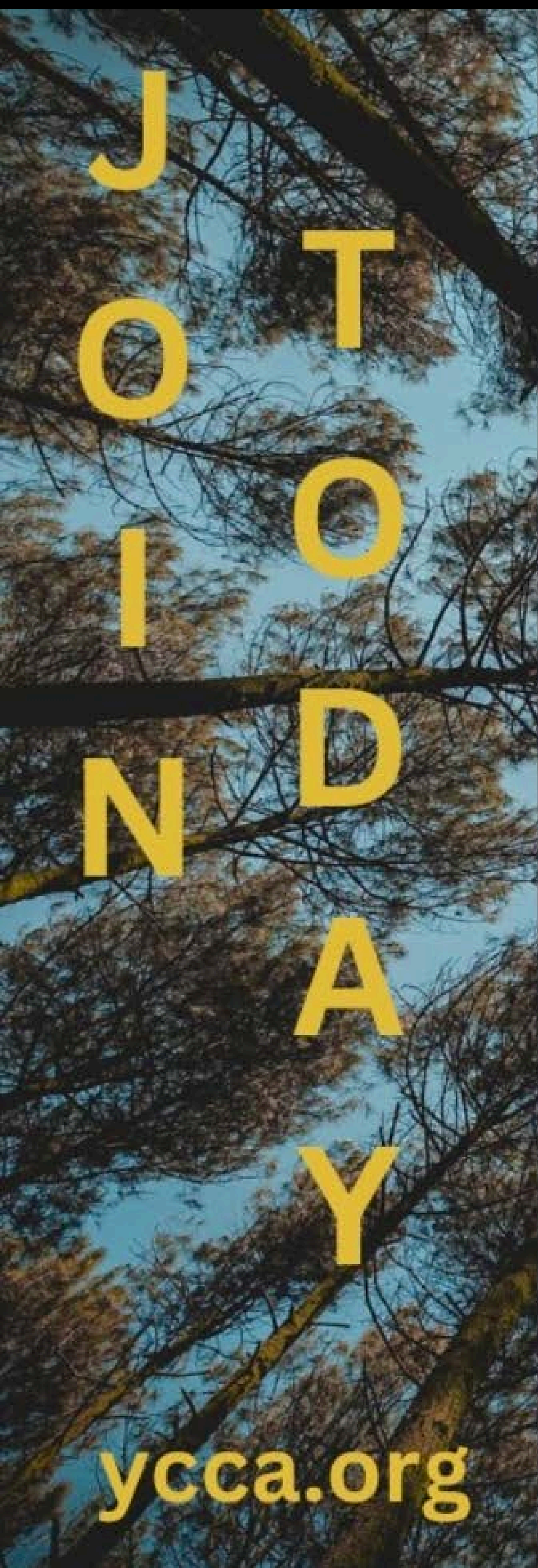
The mission of the Yavapai County Contractors Association is to properly manage a construction industry association that transfers and promotes education, safety, political action and networking for the benefit of its members and promotes community protection education on construction issues for the citizens of Yavapai County.

Phone: (928) 778-0040

Email: ycca@ycca.org

Address:

810 E. Sheldon Street,
Prescott, AZ 86301



why join
Affordable Membership
Just a \$100 initial fee to join a network of professionals

WE NEED A BUILDER'S ASSOCIATION IN COCONINO COUNTY!

Through a cooperative relationship with the Yavapai County Contractors Association (YCCA) that dream is revealing itself. Currently, the Coconino County Building Division is working with YCCA to develop the Grand Canyon Chapter of YCCA. We need your involvement.

In collaboration with the Yavapai County Contractors Association (YCCA), we're excited to introduce the opportunity to establish the Grand Canyon Chapter of YCCA right here in Flagstaff.

Your participation is essential.

- **Health Benefits**
Access to potential reduced-cost medical insurance
- **Networking Opportunities**
Connect with fellow builders from both Yavapai and Coconino Counties
- **Influence Change**
Gain lobbying power and provide input on future Codes and Ordinances
- **Stay Informed**
Be the first to know about changes and adoptions by local jurisdictions
- **Educational Resources**
Enhance your knowledge and skills with exclusive educational offerings

INTERESTED? WANT MORE INFO?
Contact Adam Hicks, Chief Building Official, Coconino County
(928) 679-8862 · ahicks@coconino.az.gov

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Contact Adam Hicks, Chief Building Official,
Coconino County
Phone: (928) 679-8862
Email: ahicks@coconiino.az.gov

ARIZONA@WORK

Virtual Employer Outreach Meeting

Helping businesses, partner agencies, and job seekers connect to Arizona resources.

**JOIN US VIRTUALLY FOR
THIS MONTH'S MEETING!**

EVERY THIRD TUESDAY AT 10 AM.

Meeting Format:

Please be prepared to introduce yourself

All employers will be given time to speak to the group about their:

- company
- openings
- how to apply

Speakers will be alerted if they go over allotted time (follow-up questions do not count)

ARIZONA@WORK
Innovative Workforce Solutions

www.arizona@work.com

Employers/Community Partners

✓ Share your job opportunities/resources

Job Seekers:

✓ Learn about and how to connect to job opportunities and community resources

ARIZONA@WORK wants to help you Return Stronger by connecting you to a qualified labor force at no-cost. Contact us today at DERSAZEMPLOYER@AZDES.GOV to host a virtual job fair, post your openings on AJC, and for additional recruitment assistance.



[ARIZONA@WORK](https://www.facebook.com/arizona@work)



[@ARIZONA@WORK](https://twitter.com/ARIZONA@WORK)



[ARIZONA@WORK](https://www.linkedin.com/company/arizona@work)



ARIZONA@WORK.COM



Arizona 811 provides FREE Damage Prevention and Safety Seminars!

All contractors, excavation personnel, safety managers, trainers, forepersons, and supervisors working in the private or public sector in Arizona are welcome and ENCOURAGED to attend.

Visit

www.arizona811.com/education-and-training to register for an upcoming virtual seminar and to find more information about training opportunities and signing up for email alerts from Arizona 811.

VIRTUAL

Damage Prevention & Safety Seminar Schedule Posted!

To see the schedule, go to:
<http://www.arizona811.com/education-and-training/>



Register TODAY and reserve your spot for one of the VIRTUAL sessions.

VISIT THE EDUCATION SECTION ON
WWW.ARIZONA811.COM FOR MORE INFORMATION

These seminars will provide information to help you:

- **Prevent life-threatening injuries;**
- **Prevent your company or agency from incurring fines, costly facility repairs, or the need to compensate customers for losses;**
- **Prevent damages to underground utilities, which deliver vital services we all rely on every day!**

The following topics will be covered:

- How to navigate the Arizona 811 process to successfully get timely marks for underground utilities before you dig.
- ACC's enforcement policies for Arizona's Underground Facilities Protection law.
- How to recognize and work safely around overhead and underground utilities, including electric, natural gas, and liquid fuels.

Trade Association Contacts

Arizona Construction Trades
(ACT)



American Concrete Institute
(Arizona Chapter) (AZ ACI)



American Subcontractors
Association (National) (ASA)



American Subcontractors
Association of Arizona, Inc.
(ASA-AZ)



Arizona Builders Alliance
(ABA)



Arizona Builders Alliance
(ABA-Southern AZ)



Arizona Landscape
Contractors Association
(ALCA)



Arizona Masonry Council
(AMC)



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Trade Association Contacts

Arizona Roofing Contractors Association (ARCA)



Arizona Sign Association (ASA)



Arizona Solar Energy Industries Association (ARISEIA)



Arizona Transportation Builders Association (ATB)



Arizona Utility Contractors Association (AZUCA)



Associated General Contractors (Arizona Chapter) (AZAGC)



Associated Minority Contractors of America (Arizona) (AMCA)



Association of the Wall & Ceiling Industries of Arizona (AWCI-AZ)



Trade Association Contacts

Association of the Wall & Ceiling Industry (national) (AWCI)



Construction Financial Management Association (national) (CFMA)



Construction Management Association of America Arizona Chapter (CMAA - AZ Chapter)



Contractors Association of Northern Arizona (CANA)

C.A.N.A.

Contractors Association of Northern Arizona

Electrical League of Arizona (ELA)



ELECTRIC LEAGUE OF ARIZONA

Home Builders Association of Central Arizona (HBACA)



Independent Electrical Contractors of Arizona (IEC of AZ)



Independent Electrical Contractors of Southern Arizona (IEC of Southern AZ)



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Trade Association Contacts

International Union of Painters
and Allied Trades - District
Council 36 (IUPAT)



Mechanical Trade
Contractors of Arizona
(MTCAZ)



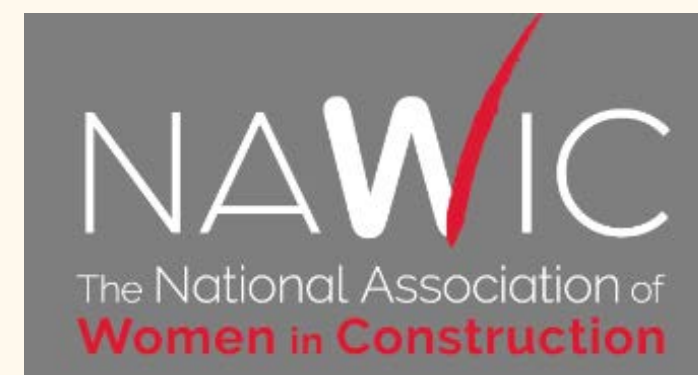
Mohave Valley Contractors
Association Inc. (MVCA)



National Association of the
Remodeling Industry (NARI
of Greater Phoenix)



National Association of Women
in Construction (NAWIC-
Greater Phoenix Chapter 98)



National Association of Women
in Construction (NAWIC-Tucson
Chapter #122)



National Electrical
Contractors Association
(NECA-national)



National Electrical Contractors
Association (NECA- Arizona
Chapter)



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Trade Association Contacts

National Electrical Contractors Association (NECA-Southern Arizona Chapter)



National Kitchen and Bath Association (NKBA-Arizona Chapter)



National Kitchen and Bath Association (NKBA-Arizona South Chapter)



Northern Arizona Building Association (NABA)



Piping Industry Progress & Education Trust Fund (P.I.P.E.)



Plumbing, Heating, Cooling Contractors Association (Metro Phoenix PHCC)



MetroPhoenixPHCC
Plumbing Heating Cooling Contractors Association

Pool and Hot Tub Alliance (PHTA--Central Arizona Chapter)



PHTA Central Arizona Chapter

Pool and Hot Tub Alliance (PHTA--Southern Arizona Chapter)



PHTA Southern Arizona Chapter



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Trade Association Contacts

Sheet Metal and Air Conditioning Contractors National Association (SMACNA-Arizona Chapter)



Southeastern Arizona Contractors Association (SACA)



Southern Arizona Home Builder Association (SAHBA)



Structural Engineers Association of Arizona (SEAoA)



Western Electrical Contractors Association, Inc (WECA)



Yavapai County Contractors Association (YCCA)



Yuma Southwest Contractors Association (YSWCA)



National Hispanic Construction Alliance



Trade Association Contacts

Ceramic Tile & Stone
Association of Arizona
(CTSAA)



Additional Resources: U.S.
Small Business Administration
(SBA) - Arizona District



As we wrap up this issue, we'd love to hear about any upcoming events from your trade associations that we can feature in our next edition. Please send your information to our Legislative Liaison, Araceli Lopez, at araceli.lopez@roc.az.gov.

Thank you for helping us keep everyone informed!



roc.az.gov