

We're thrilled to bring you our Trade Association Newsletter. Every month, we'll continue to highlight significant events and activities within our trade associations. In this issue, you'll find comprehensive details and registration links for upcoming events, as well as a directory of trade associations with direct links to their websites. We hope this newsletter serves as a valuable and engaging resource for you. Enjoy!





Established in 1969, ARCA is a dynamic and well-respected subcontractor trade association. We have grown to become one of the largest trade associations in Arizona, with a focus on Education, Networking & Advocacy.

For the cost of your

Membership whether you are
an Associate or Contractor

Member you are able to train all
of your employees in ARCA

Safety & Educational Classes





Safety Manual, ARCA Library & More!



OSHA & ROC Support Technical Committee & Training Room Availability



### How to Become Involved

Register for events
Participate in training
Join a committee
Follow on social media
Notify ARCA of changes

### In 2023 the

Arizona Roofing Industry Foundation awarded \$35,000 in scholarships

- April 1 applications are distributed
- Completed applications &
- supporting material due to ARCA May 1
- Final decision and notification June 15

### WHY ARCA?

#1

72% of ARCA Members surveyed noted **creditability** as their #1 reason for being an ARCA Member

70% of ARCA Members surveyed choose to belong to ARCA because of the FREE safety and educational programs available for their employees

70%

2/3

2/3 of ARCA Members state the benefits of connecting with the roofing **community** as one of the top reasons to joins ARCA

**ARCA** has over

### 250 Members

and We're Growing!

Did You Know? Your ARCA Membership is Organization Wide - All Employees are welcome to participate in training & events



### ADVOCACY EFFORTS

ARCA is a proud member of the Arizonans for Fair Contracting (AFC)

IF YOU HAVE QUESTIONS AND WANT TO LEARN MORE ABOUT ARIZONA ROOFING CONTRACTORS ASSOCIATION MEMBERSHIP CONTACT THE ARCA OFFICE AT <a href="mailto:arca@azroofing.org">arca@azroofing.org</a> OR BY CALLING 602-335-0133.



for Immediate Release December 2, 2024 Fields Moseley | 602-540-4895 Fields Moseley@maricopa.gov

# Maricopa County Industrial Development Authority Invests \$500,000 to Support Sustainable Home Improvement Lending in Maricopa County

Phoenix, Ariz. (December 2, 2024) – The Maricopa County Industrial Development Authority (MCIDA) has announced a significant \$500,000 investment in Sustainable Home Improvement Loans of Arizona (SHILA), the state's first nonprofit Green Bank focused on providing affordable financing solutions for low- and moderate-income homeowners.

"Maricopa County is committed to fostering economic growth and supporting sustainable communities for all residents," said Maricopa County Supervisor Clint Hickman, District 4. "By investing in SHILA, we are helping low- and moderate-income homeowners access affordable financing options for energy-efficient improvements that will lower their utility bills, renovate their homes, and improve their overall quality of life. This partnership not only strengthens our local economy but also contributes to a more resilient and sustainable future for Maricopa County. We are excited to support SHILA's work and the positive impact it will have in our community."

With help from MCIDA, SHILA is poised to help over 425 Maricopa County residents with \$5 million worth of energy efficiency projects over a three-year period. With an average project size of \$12,000, SHILA's work will help families reduce their energy expenses through insulation, roofing, door, window, electrical, and HVAC upgrades.

"We are honored to receive this foundational investment from the Maricopa County Industrial Development Authority," said Ty Lorts, CEO of SHILA. "With their support, we can start making home improvement financing accessible for families who need it most. This funding will allow SHILA to begin transforming homes across Maricopa County, helping residents access a healthier living environment, lower utility bills, and have a greater quality of life."

The MCIDA's investment in SHILA aligns with Maricopa County's goals to support sustainable community development, job creation, and increased home affordability.

### About Maricopa County Industrial Development Authority

The Maricopa County Industrial Development Authority (MCIDA) is dedicated to supporting economic development and improving the state's economy through access to low-cost financing and community investment increasing the availability of affordable housing.

For media inquiries, please contact: Ty Lorts, CEO of SHILA, at tlorts@shilaaz.org.

### About SHILA

Sustainable Home Improvement Loans of Arizona (SHILA) is Arizona's first statewide nonprofit Green Bank, established to help low- and moderate-income homeowners and small businesses secure low-cost financing for sustainable home upgrades, including energy efficiency and renewable energy projects. Through partnerships with local organizations, financial institutions, and community stakeholders, SHILA aims to empower individuals and families to reduce energy costs, support green job growth, and contribute to a sustainable Arizona for future generations.





### Sustainable Home Improvement Loan of Arizona (SHILA)

Sustainable Home Improvement Loan of Arizona (SHILA) is Maricopa County's only green bank, designed to help Arizona homeowners improve their homes through accessible, low-cost financing. While SHILA encourages environmentally friendly and/or health and safety home upgrades, its primary focus is on making home improvement affordable for all, boosting the local economy, and contributing to housing affordability in Arizona.

### Mission

SHILA's mission is to provide Arizona homeowners with financial tools to enhance their homes and quality of life, whether through necessary repairs, energy-efficient upgrades, or essential improvements that increase their quality of life.

### Benefits

- Affordable financing: SHILA offers low-interest loans to help those unable to access the traditional banking system. This helps homeowners of all income levels afford necessary home repairs and upgrades. This preserves the quality of housing in Arizona and prevents small problems from becoming more costly in the future.
- Boosting the Local Economy: By making it easier for homeowners to invest in improvements, SHILA supports local contractors, suppliers, and the construction industry. These investments stimulate job creation and strengthen Arizona's economy, particularly in sectors tied to home repair, maintenance, and construction.
- Addressing Housing Affordability: The rising costs of housing in Arizona have left many
  homeowners unable to afford critical repairs or upgrades. SHILA provides a solution by enabling
  residents to maintain and improve their homes without facing the financial burden of high-interest
  loans or costly financing options. This not only preserves affordable housing but also helps prevent
  displacement due to neglected properties.
- -Proven concept: SHILA has a licensing agreement with Solar and Energy Loan Fund that will provide underwriting and loan capital. They have been operating as one of the country's oldest green banks for 14 years.
- -GGRF deployment: SHILA will be positioned to help deploy the millions of federal dollars the state
  of Arizona has been designated for residential energy efficient upgrades.



### Reasons Residential Contractors Should Partner with









### No Credit Score Requirement

Attract more homeowners by offering financing that considers ability to repay rather than credit scores, making your services accessible to a wider audience.





### Flexible Financing Rates

Offer customers competitive rates between 5% and 9%, giving them affordable payment options that fit their budget.





### **Guaranteed Payment**

Enjoy peace of mind with guaranteed payment from SHILA, ensuring you get paid promptly and securely for your work.





### No Dealer Fees

Keep your profit margins intact with zero contractor fees, maximizing your profit on every project





### Increase Sales Across All Projects

Whether it's solar, roofing, HVAC or other critical repairs and improvements, provide financing options that make it easier for homeowners to invest in their property.





#### **Boost Customer Satisfaction**

Help your clients achieve their home improvement goals with flexible financing, leading to higher customer satisfaction and repeat business





### **Preferred Contractor Listing**

Be featured on SHILA's website as a preferred and vetted contractor, increasing your visibility and credibility with potential customers.





### Quick and Simple Approval Process

Close deals faster with a streamlined financing process that allows you to start projects without delay.





### **Competitive Advantage**

Stand out in the marketplace by offering unique financing options that set you apart from competitors.



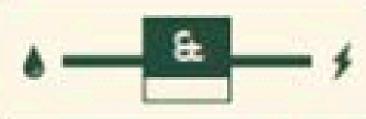


### **Support for Business Growth**

With SHILA's financing solutions, you can take on more projects, enhance customer trust, and grow your business sustainably.



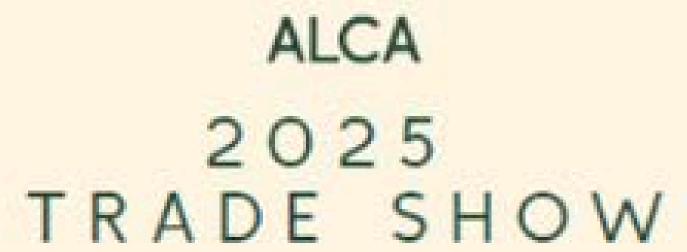




2 - WIRE TRAINING

MARCH 28 2025





1PM — 4PM

RAFFLE & CASH PRIZES / MUSIC / BEER GARDEN / FOOD

Contractors \$35 Additional Employee Attendee \$15

Register Today.



#### Contact us.

Administrative Assistant Administrative Assistant Administrative Assistant 802.828.7091 5425 East Bell Rd. Suite 105 Scottsdale, AZ 85254

Want to Exhibit?

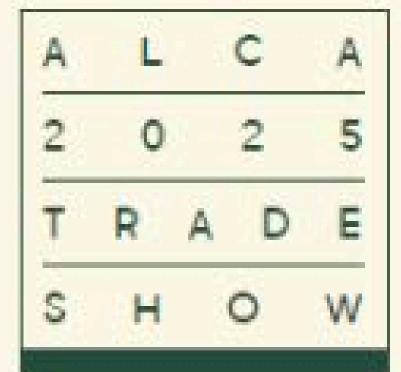


We are now offering unique spansorship apportunities for our exhibitors. Interested in exhibiting and/or spansoring? Reach out today.

> The deadline for exhibit or registration is Friday, March 7, 2025



The ALCA 2025 Trade Show is a must-attend event for landscape professionals, offering a chance to explore the latest trends, discover cutting-edge products, and network with peers and experts. With educational sessions and valuable connections, it's an essential opportunity for growth within the Green Industry.





2 - WIRE TRAINING

M A R C H 2 8 2 0 2 5





### ALCA 2 - WIRE TRAINING

9:30AM

1PM

Participants will learn 2-Wire principles, troubleshooting, and get hands-on demonstration with practice on manufacturer systems. Members

275

Non-Members

\$ 400'

2-Wire Principles

Hands on Wire Connections & Wire Stripping

2-Wire Troubleshooting

Hands on Clamp-Meter usage for 5 different Manufacturing systems

Ground fault locator

Wire Path Locator

2-Wire Certificate of Completion is awarded upon completion of the training.

Must have completed ACLP Imigation and ACIT to take 2-Wire Training.

 Price includes complimentary admission into the trade show and lunch.

Register for 2-Wire Today.



### Contact us.

Frances Cratk, ALCA
Education Coordinator
frances@alca.org
802.828.7091
5425 East Bell Rd. Suite 105
Scotts dale, AZ 85254

### Come Out and #Parade4PACC at the 4th Annual



# Pets of Pima Parade & Friends of PACC Festival

Sunday, March 2, 2025 . North 6th Ave & East 7th St Parade @ 10am . Festival @ 11:30am



Enjoy a walk through the Fourth Avenue District with your pet! Join us with your family and friends, team up with your colleagues from work, or simply come as a spectator and cheer from the sidelines!

Don't miss the broadcast on

18 Will

Don't miss this opportunity to celebrate your beloved pet(s). Scan the QR code for more details and to register now! Join this Friends of PACC production to support Pima Animal Care Center!



www.petsofpimaparade.com

### Event made possible by our "PAWSOME" Sponsors!









TEP

Tucson Electric Power











































# WIC A WEEK



Tucson, AZ

NETWORKING MIXER

Join us for an evening of celebration during the week which we highlight women's contributions to the construction industry and raise awareness of opportunities for women in the field.

Raffle prizes will be available!

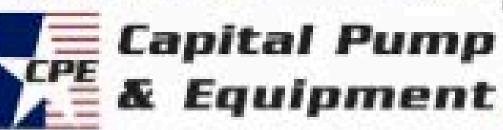


SPONSORS!



















**MARCH 5TH, 2025** 

WHISKEY ROADS

2290 Wina Rd

5pm-7pm











TUCSON ASPHALT

CONTRACTORS

EMPLOYEE BUILT - EMPLOYEE OWNED

Sponsorships: \$350

Sponsor logo displayed at event and on emails

Contact us at:

nawictucaz122@gmail.com



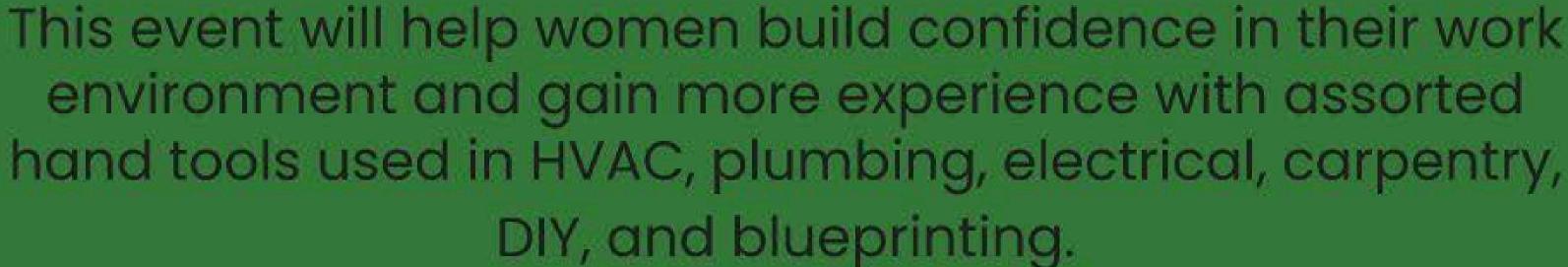




# WOMEN'S TOOL witat WORKSHOP

# March 6th | 5 PM - 8 PM





Get inspired by like-minded women in the construction industry and grow confidence in your craft. Expand skills and network with peers.

This is a free workshop; however, we are asking for a \$35 donation that will go to Habitat for Humanity
Tucson's next home build.

Connie Hillman Urban Construction Knowledge Center

2811 W Curtis Rd Tucson, AZ 85705

Register online: actaz.net or QR code (520) 624-3002 | subs@actaz.net







### **CTSAA Educational Dinner Meeting**

Speaker - James Woelfel

Principal—J.G. Woelfel & Associates, LLC
Tile & Stone Consultants

Wednesday - March 5, 2025

5:30 Registration/Social time 6:00 Educational / Dinner Meeting

### DalTile—Tempe

2040 W Rio Salado Pkwy Tempe, Arizona 85281

Cost: \$30/Member—\$35/Non-Member

<u>Topic:</u> DCOF—What you need to know about specifying and installing tile and how to protect yourself

### What you'll learn:

- Freeze/Thaw Cycling
- Dynamic Coeffecient of Friction (DCOF)
- Manufacturer—Declared Product Use Classification
- Product Use Classification (Interior, Dry, Interior Wet, Interior Wet Plus, Exterior, Wet, Oils/Greases



products on any size project.

James Woelfel: with more than 30 years of experience as a professional tile contractor, and the longest serving Chairman of the NTCA Technical Committee, James Woelfel is an industry expert whose opinion is often sought from contractors, owners, and manufacturers. His technical acumen in ceramic, porcelain and stone tile installation takes him across the country to analyze and evaluate the design, specification, installation and performance of tile and stone and allied

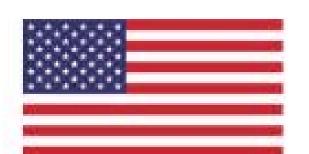
He launched J.G. Woelfel & Associates in 2007 with his father, Justin "Butch" Woelfel, who himself has decades of experience in the industry and Chris Woelfel, his wife of 26 years, who has over a dozen years of experience in managing a tile business.

Additionally, as President of Artcraft Granite, Marble & Tile Company in Mesa, Arizona, James runs the day-to-day operations of a technically adept and multiple award-winning NTCA 5 Star Contractor.

From estimating to managing jobs and from financials to strategic goal setting, James oversees every aspect of the third generation family company. He is a tireless advocate for high standards and proper methods as shown in all aspects of his work. His technical knowledge and professional standards are also why he is one of only two tile contractors in the United States to sit on the TCNA Handbook Committee for Tile Installation and the ANSI ASC 108 Committee for ceramic tile installation.

James stays current with industry standards, methods, and installation techniques by serving on several national installation committees.

CTSAA = Education + Voice + Trade information + Networking





# 2025 Call for Entries "Exposing the BEST in Concrete" Project Awards





ENTRY DEADLINE: APRIL 1, 2025

The Arizona Chapter ACI is pleased to announce its 2025 "Exposing the BEST in Concrete" Awards program that honors the visions of some of the most creative projects the concrete industry has to offer in our region. Concrete projects of all types are eligible to receive an award in this competition. Entries will be juried by an independent panel of industry professionals. We will have an "Overall Excellence Award" selected and this project will move forward into the international competition to be held at Fall Convention 2026. The Award dinner will be held at Mountain Shadows Resort on September 26, 2025.

**Eligibility**: Projects must be completed within 36 months of the entry deadline. Project must be in the State of Arizona. Categories include but may change at the jury's discretion based on the projects entered:

- Mid to High-Rise Buildings
- Infrastructure
- Repair and Restoration
- Decorative Concrete
- Structural
- Public Works
- Residential
- Sustainability
- Transportation
- Bridges/Roadways

**Judging Criteria**: Overall judging will include design, workmanship, creativity, functionality, technical innovation and problem solving. ACI encourages and supports the jury's discretion in its choice of projects and the professionalism and expertise of the individual jurors. The jury consists of our Chapters Honorary Lifetime Members and a select group of local design professionals.

Please register to receive the award submittal information. We will electronically send this to you once you sign up. Please note that ALL criteria need to be met for project to be approved to entry into the competition.

If you have any questions, please contact Beth Britt at: <a href="mailto:azaci@outlook.com">azaci@outlook.com</a>



IEC is looking for passionate individuals with electrical experience to join our teaching staff

### Join IEC of Arizona as an Electrical Instructor!

### What We're Looking For:

- 5+ years of hands-on experience in the commercial and/or industrial electrical field.
- Teaching experience is a plus, but not required.
- Must have basic computer skills, as lessons, quizzes, and tests are conducted online.

### Class Schedule:

- In-person class: One night a week, 5:00 PM
   7:30 PM.
- Online class: One night a week.

If you're passionate about shaping the next generation of electricians, we want to hear from you! Send your resume to Nancy Levey at iecaz@iecaz.org. Feel free to call with questions at 602-326-1854.

# NASCLA 2025 Scholarship Figram



# THREE RECIPIENTS WILL WIN:

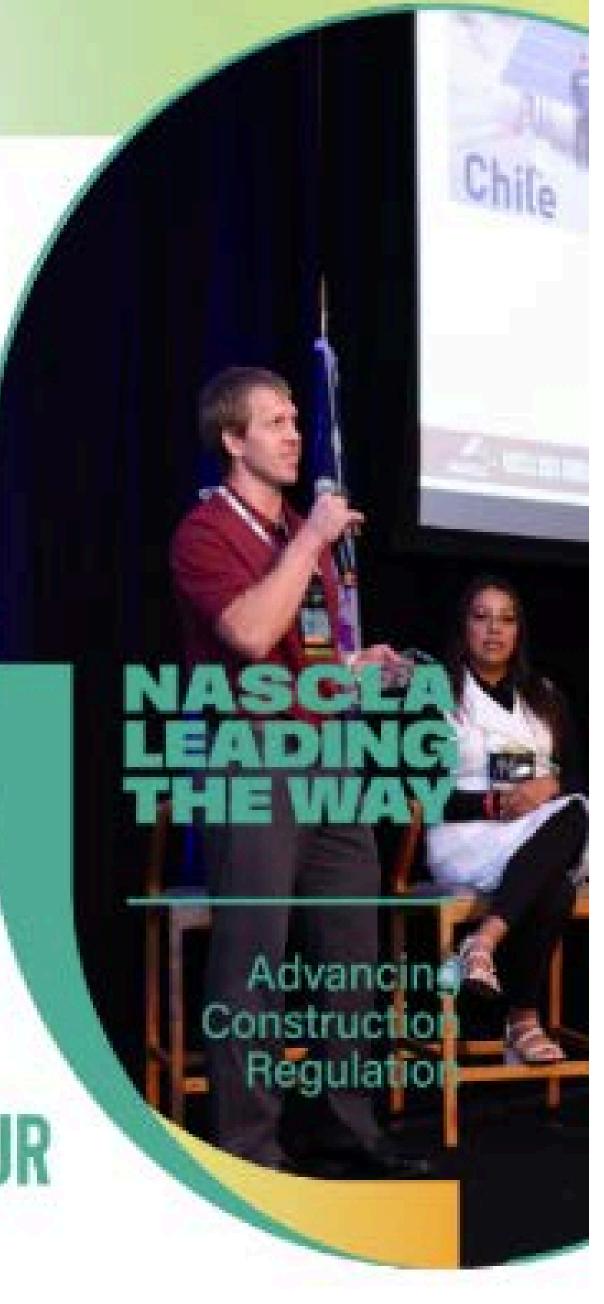
TUITION AWARD

1ST PLACE: \$5,000

2ND PLACE: \$3,000

3RD PLACE: \$2,000

FREE REGISTRATION TO THE NASCLA 2025 ANNUAL CONFERENCE INCLUDING YOUR FLIGHT AND HOTEL





INDUSTRY-WIDE RECOGNITION



INDUSTRY PROFESSIONAL MENTOR

We are excited to announce the launch of the NASCLA 2025 Scholarship Program! Leading the way in fostering the next generation of construction industry leaders, NASCLA is dedicated to supporting and empowering individuals passionate about pursuing or advancing their careers in the construction industry. Do you know someone who should apply? Share this opportunity today!



About Us

Applications Are Now Open.

### Winners Receive:

#### 1. Tuition Awards

1st Place: \$5,000

2nd Place: \$3,000

3rd Place: \$2,000

### 2. Complimentary Invitation to the NASCLA 2025 Annual Conference

Winners will join us in Orange County, California, from September 16th –19th, 2025, with a package that includes:

- Free Conference Registration
- Flight & Travel Arrangements
- Hotel Accommodations

### 3. Professional Mentorship

Each winner will be paired with an experienced industry mentor who will provide personalized guidance, valuable insights, and opportunities to build meaningful connections as you embark on your professional journey.

### 4. Industry-Wide Recognition

This prestigious award celebrates excellence, granting winners industry-wide recognition for their achievements and positioning them as future leaders in the construction field.

# Women in Construction Week

Come celebrate and promote the role of women in the construction industry.

**Moderator:** 



SARAH HALVERSON

Business Development,

Mortenson Construction

This special event features a dynamic panel of industry-leading women sharing their experiences, the important of mentorship, and how we can continue to support the next generation in construction.

- · Enjoy a catered dinner
- Network with professionals passionate about building a stronger more inclusive industry
- · Discover opportunities for professional development
- · Learn how we can entice more women into the field
- And even sign up to support the American Heart Association and the Phoenix Heart Walk!

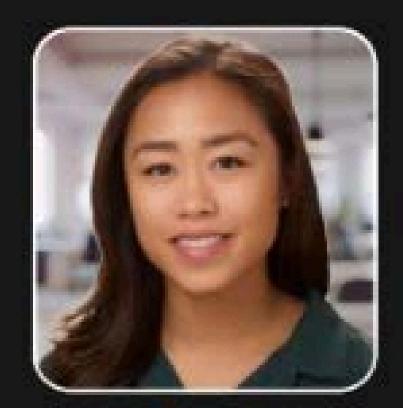
### Speakers:



WP of Operations, Mortenson Construction



Project Executive, Gilbane Construction



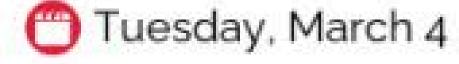
Project Manager, DPR Construction



HANNAH PIER Asst. Superintendent, Ryan Companies















### WECA ARIZONA COMMERCIAL ELECTRICAL APPRENTICESHIP PROGRAM

WOMEN IN CONSTRUCTION WEEK 2025 **OPEN HOUSE** 

### **ARE YOU A:**

- PROSPECTIVE APPRENTICE?
- PARENT OF A HIGH SCHOOL STUDENT INTERESTED IN THE TRADES?
- PHOENIX-AREA ELECTRICAL CONTRACTOR?
- PHOENIX-AREA COMMUNITY PARTNER?
- PHOENIX-AREA POLICY MAKER?

### JOIN US ON MARCH 6TH FROM 3:30 TO 5:30 PM FOR:

- CELEBRATING WOMEN IN APPRENTICESHIP
- LEARNING ABOUT THE WECA ARIZONA COMMERCIAL ELECTRICAL APPRENTICESHIP PROGRAM
- A SMALL-PANEL DISCUSSION, **NETWORKING OPPORTUNITIES, AND AN ALUMNA-LED TOUR OF WECA LABS AND** TOOLS OF THE TRADE
- FREE ADMISSION
- REGISTER TO ATTEND HERE!

**HEAR FROM WOMEN CURRENTLY IN WECA'S** ELECTRICAL APPRENTICESHIP **PROGRAMS, AS WELL AS** SUCCESSFUL GRADUATES



### **WECA PHOENIX TRAINING** CENTER

**SUITE 100 PHOENIX, AZ 85034** 



# AriSEIA 1ST ANNUAL TOP GOLF EXTRAVAGANZA

This is AriSEIA's second largest event and fundraiser of the year. The event includes the member only meeting, 2 hours of Top Golf play, food, alcoholic and non-alcoholic beverages, networking, and vendors. Come mingle with your clients, colleagues, and new friends working in the AZ energy space while enjoying a little friendly competition.

Autumn Johnson: @ (520) 240-4757

autumn@ariseia.org

Scottsdale, AZ

? arisela.org

March 20, 2025

AriSEIA is a non-profit trade association advocating for pro solar, storage, & electrification policy in the state of AZ.

### TOP GOLF SPONSORS

### kW Sponsors

### **MW Sponsors**

### **GW** Sponsors

# \$1,000 \*available only to AriSEIA members

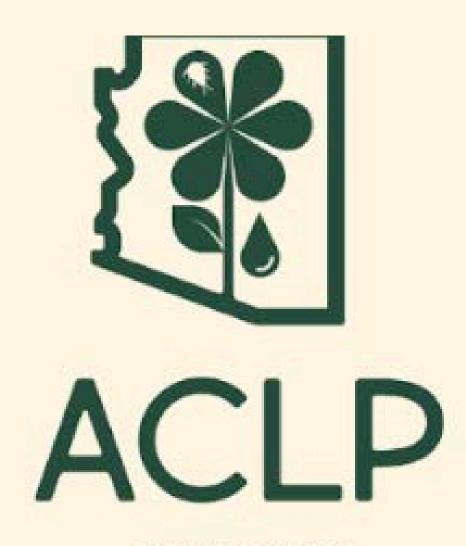
### \$2,500

### \$5,000

Receive 2 tickets
Exhibitor table
5 minutes of remarks
at the member only
meeting at 1pm
Logo on event
materials, social
media, website, and
emails

Receive 4 tickets
Exhibitor table
5 minutes of remarks
at conclusion of
event at 4pm
Logo on event
materials, social
media, website, and
emails

Receive 6 tickets
(your own golf bay)
Exhibitor table
5 minutes of remarks
at the start of the
event at 2pm
Logo on Top Golf
venue TVs
Logo on event
materials, social
media, website, and
emails



ARIZONA CERTIFIED

LANDSCAPE PROFESSIONAL

# SPANISH CLASSES

ACLP Tree Planting & Staking Friday, February 7 at 7:30am - 12:30pm

ACLP Irrigation Friday, March 28 at 7:30am - 2pm \*lunch is provided



Register at www.ALCA.org
The presentation,
resources, and the exam
will be provided in Spanish.

Registration is non-refundable; Substitutions are welcome.

# LANDSCAPE IRRIGATION PROFESSIONAL TRACK



ALCA recommends enrolling in these classes to gain the essential skills and knowledge necessary for advancing your career as a professional in landscape irrigation.

ALCA

CONTRACTORS ASSOCIATION

ACLP IRRIGATION: ALCA - IN-PERSON & ONLINE

Register at www.ALCA.org | contact: Frances@ALCA.org

SMARTSCAPE: MARICOPA COUNTY, UofA CO-OP EXTENSION

Register at www.smartscape.org | contact: RSenior@arizona.edu

AZ CERTIFIED IRRIGATION TECHNICIAN (ACIT): ALCA

Register at www.ALCA.org | contact: Frances@ALCA.org

2-WIRE TRAINING: ALCA

Register at www.ALCA.org | contact: Frances@ALCA.org

ADVANCED SMARTSCAPE: IRRIGATION

Register at www.smartscape.org | contact: RSenior@arizona.edu

**CERTIFIED IRRIGATION TECHNICIAN (CIT): IA** 

Register at www.irrigation.org | contact: Info@irrigation.org

CERTIFIED LANDSCAPE IRRIGATION AUDITOR (CLIA): IA

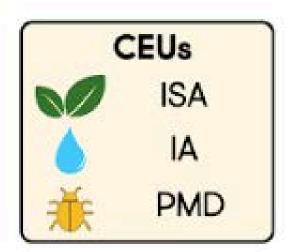
Register at www.irrigation.org | contact: Info@irrigation.org

ARIZONA LANDSCAPE CONTRACTORS' ASSOCIATION 5425 EAST BELL RD, SUITE 105, SCOTTSDALE, AZ 85254 WWW.ALCA.ORG | 602-626-7091 | FRANCES@ALCA.ORG



### ARIZONA LANDSCAPE CONTRACTORS ASSOCIATION





### 2025 ACLP SCHEDULE

ALCA Certified Landscape Professional (ACLP) is for those interested in a landscaping career. Anyone may attend any class at anytime. We recommend taking all 10 classes and completing the certification To receive ACLP, one must attend each class and pass the corresponding exam with 80% or higher.

| Plant<br>Identification | Soils & Fertilizer | Tree Planting<br>& Staking | Irrigation | Turf Care & Installation | Annuals & Perennials | Pesticides & Calibration | Tree & Shrub Pruning | Safety & Tools | Plant<br>Problems |
|-------------------------|--------------------|----------------------------|------------|--------------------------|----------------------|--------------------------|----------------------|----------------|-------------------|
| Jan 23                  | Jan 30             | Feb 6                      | Feb 27     | Mar 6                    | Mar 13               | April 17                 | April 24             | May 1          | May 15            |
| In Person               | In Person          | In Person                  | In Person  | In Person                | In Person            | In Person                | In Person            | In Person      | In Person or      |
| or Zoom                 | or Zoom            | or Zoom                    | or Zoom    | or Zoom                  | or Zoom              | or Zoom                  | or Zoom              | or Zoom        | Zoom              |
| Oct 9                   | July 24            | Oct 23                     | Sep 25     | Aug 7                    | July 31              | Aug 28                   | Sep 4                | Aug 14         | Oct 2             |
| In Person               | In Person          | In Person                  | In Person  | In Person                | In Person            | In Person                | In Person            | In Person      | In Person or      |
| or Zoom                 | or Zoom            | or Zoom                    | or Zoom    | or Zoom                  | or Zoom              | or Zoom                  | or Zoom              | or Zoom        | Zoom              |
| Jan 25                  | Aug 23             | Feb 22                     | Sep 27     | June 28                  | Mar 22               | April 26                 | May 17               | July 26        | Oct 25            |
| Tucson                  | Tucson             | Tucson                     | Tucson     | Tucson                   | Tucson               | Tucson                   | Tucson               | Tucson         | Tucson            |

WHERE ALCA, 5425 E Bell Rd. Ste 105, Scottsdale, AZ 85254, Online via Zoom, and Tucson location WHEN Scottsdale 7:30 – 11:30am, Tucson 9am – 1pm

COST Per class - \$60 Member/\$120 Non-Member, (Per ACLP - \$600 Member/\$1200 Non-Member)

Classes are non-refundable. Substitutions are allowed at anytime.

### Why Get Certified?

ACLP increases knowledge, skills, respect and enhances the public image of the landscaping industry. ACLP adds value to your career as a landscape professional.

REGISTER AT www.ALCA.org





# ARIZONA LANDSCAPE CONTRACTORS ASSOCIATION

### 2025 EDUCATION AND TRAINING

Gain the necessary credentials, skills, and knowledge to advance your career as a landscape professional!



# ALCA & CERTIFIED

3-Day Training

Site Assessment - Maximizing Efficiency
Troubleshooting & Repair - Controller Programming
Valves - Sprinkler & Drip Demos - Water Audit
Multimeter Practice - Ground Fault/Wire Locating

WHERE WHEN COST

ALCA Training Room, 5425 E Bell Rd. Ste 105, Scottsdale, AZ 85254

March 27 at 7:30am - 2:30pm, April 3 at 7:30am - 2:30pm, April 10 at 7:30am - 1pm

\$450 Members / \$700 Non Members (lunch is provided)

Students receive ACIT after participating in all 3 days and passing the ACIT Exam with 80% or higher. Must have passed ACLP Irrigation or have 2 years hands on irrigation tech experience to register. Proficient use of Multimeter is mandatory.



# 2-Wire Principles - Troubleshooting & Repair Hands-on Manufacture Demos - Ground Fault/Wire locating

WHERE ALCA Trade Show

WHEN Spring 2025, Date/Time TBD

COST \$220 Members / \$320 Non Members

Students receive Certificate of 2-Wire Competencies upon completion.



### SLM® Certificate Program

BEST PRACTICES: Design - Construction/Enhancements - Maintenance Create beautiful, ecological, and economical landscapes!

WHEN WHEN COST

ALCA Training Room, or Online via Zoom

1/31/25, 4/14/25, and 9/19/25

\$130 Members / \$160 Non Members (SLM Book is included)

Students receive SLM® Certificate upon passing exam with 80% or higher.



### PMD Pre Certified Applicator Training

Get prepared for the PMD Certified Applicator Exam

ROW - Ornamental and Turf - Labeling and Formulations

Pesticide Safety, Storage, Transportation, Disposal – First Aid and Emergency Exam Application and Scheduling – PMD CEUs available

WHERE ALCA Training Room, or Online via Zoom

WHEN May 2025, Date/Time TBD

COST \$300 Members / \$500 Non Members

Arizona Landscape Contractors' Association 5425 East Bell Road, Suite 105, Scottsdale, AZ 85254 www.ALCA.org | 602-626-7091



### Why Sustainable Landscape Management?

ALCA's certified SLM® practices preserve vegetation, improve soil conditions, conserve water, and reduce fuel consumption. SLM® supports plants in their natural growth habits by teaching proper cultural and pruning practices based on a plants bloom time and seasonality. The SLM® Certification adds value to the landscape contractor by distinguishing them as an educated and skillful steward with elevated standards of sustainability and beauty.

### Reasons for Pruning

- Encourage natural growth, flowering, and dormancy of trees, shrubs, and ground covers
- Rejuvenate plants that have outgrown a space
- Safety plants that encroach sidewalks or obstruct lines of sight
- Improve the health and structural integrity of trees and shrubs

### **SLM® Pruning Best Practices**

- Only prune what is necessary dead, diseased, or damaged
- Structural pruning young trees can prevent defects
- Know your plant species, their bloom time, and dormancy period
- Prune after bloom or leaf flush



Get your Sustainable Landscape
Management® Certification!
Register for SLM® at www.ALCA.org

# OUTDOOR LANDSCAPE LIGHTING

PRESENTED BY:

KEVIN SMITH, BRILLIANCE LED MIKE BORGESON, SONORAN LIGHTING SUPPLY







PART 1: SALES, DESIGN, INSTALLATION - Friday, March 17 at 8am - 2pm PART 2: TROUBLESHOOTING, MAINTENANCE, JOB DOCUMENTATION Friday, May 16 at 8am-2pm

Registration is non-refundable; substitutions are allowed. Register for Part 1 and Part 2 separately. Lunch included.

### WHAT YOU'LL LEARN:

HOW TO WIRE A JOB
SALES TECHNIQUES
DESIGN FUNDAMENTALS
ELECTRICAL COMPONENTS
OVERLOADING & TROUBLESHOOTING
HANDS-ON PRACTICE
JOB DOCUMENTATION



Participants receive a

# CERTIFICATE OF OUTDOOR LANDSCAPE LIGHTING COMPETANCIES

upon completion of exam given at the end of each workshop!

REGISTER AT www.ALCA.org
MEMBERS: \$125 / NON-MEMBERS: \$350



### Why become certified?

ACLP increases knowledge and skills, earns greater respect and enhances the public image of the landscaping industry. ACLP adds value to your experience and career as a landscape professional.

#### Annuals and Perennials

- Selection and transportation of annuals
- Bed prep soil, calculating amendments or mulch:
- Identifying and planning for bloom season
- Proper planting techniques
- Flower bed maintenance irrigation, fertilization,
   Tree planting and staking demonstration pruning, deadheading, mulching
- Troubleshooting common bed diseases, insects, weeds, and abiotic problems

### Irrigation

- Common irrigation components
- Basic hydraulics and precipitation rates
- Controller programming and smart controllers
- Multi-meter demonstration
- Drip irrigation components and design
- Pipe repairs and adjusting sprinklers
- Troubleshoot valves, controllers, and sprinklers

### Pesticides and Calibration

- Gather health, safety, and pesticide use information from product labels
- How to mix, load, and apply pesticides for even and correct application
- Reduce risk of contamination to us, others, animals, and the environment
- Prevent, recognize, and respond to pesticiderelated emergencies
- Proper calibration of pesticide equipment

#### Plant Identification

- Plant morphology how it pertains to identification
- Importance of common and scientific names
- Recognize plants common to AZ landscapes
- Demonstrate proficiency in identifying plants by their leaves, flowers, and fruit
- Distinguish the different types palms and pines
- Compare and contrast species within a genus

### Plant Problems

- Plant stress disorders and biological diseases
- Proper plant care in an urban environment
- Identify common weeds and recommend appropriate control methods
- Common insects and control methods
- Determine if a pathogen is present and treatable •
- Plant nutrient deficiency and treatment methods

### Tree Planting and Staking

- Tree and shrub selection: right plant, right place!
- Inspecting nursery stock for root and structure health or defects
- Steps to planting a tree AZ 811, soil percolation testing, tree well, irrigation, surface mulch
- Staking methods and their effects on plants

### Safety and Tools

- ANSI and OSHA safety standards
- Common landscaping hazards and avoiding them
- Personal Protective Equipment (PPE)
- Worksite safety
- Power equipment safety
- Selection, use, and maintenance of non-power tools
- DPS Officer presents truck and trailer safety, rules, and regulations

#### Soils and Fertilizer

- Proper techniques for collecting soil sample
- Soil texture and how it relates to irrigation and water management
- Preventing soil compaction & salt accumulation
- Selecting and applying soil amendments and fertilizers at the appropriate rate
- Describe the role of roots in plant health
- Soil management to optimize root health

### Tree and Shrub Pruning

- Basic plant biology pruning, decay, disease, and wound closure
- Safe use of basic pruning equipment
- Types of pruning: crown cleaning, thinning, elevating, reduction, restoration/rejuvenation
- Describe & demonstrate shrub renewal pruning
- Common pruning mistakes; how to avoid them

### Turf Care and Installation

- Turfgrass varieties used in the desert southwest
- Soil preparation and planting
- Mechanical steps to properly install sod
- Proper cultural practices: mowing techniques, thatch removal, aerification, fertilization, and irrigation for turfgrass varieties
- Overseeding and spring transition
- Problem solving strategies for common turfgrass diseases and pests





AZ Certified Landscape Professional (ACLP) is a program for those interested in landscaping career. Anyone may attend any class at anytime. We recommend taking all 10 classes and completing the certification. To receive ACLP, one must attend each class and pass the corresponding exam with 70% or higher.

| Plant<br>Identification | Soils &<br>Fertilizer | Tree Planting<br>& Staking | Irrigation   | Turf Care & Installation | Annuals & Perennials | Pesticides & Calibration | Tree & Shrub Pruning | Safety &<br>Tools | Plant<br>Problems |
|-------------------------|-----------------------|----------------------------|--------------|--------------------------|----------------------|--------------------------|----------------------|-------------------|-------------------|
| Jan 23                  | Jan 30                | Feb 6                      | Feb 27       | Mar 6                    | Mar 13               | April 17                 | April 24             | May 1             | May 15            |
| In Person or            | In Person or          | In Person or               | In Person or | In Person or             | In Person or         | In Person or             | In Person or         | In Person or      | In Person or      |
| Zoom                    | Zoom                  | Zoom                       | Zoom         | Zoom                     | Zoom                 | Zoom                     | Zoom                 | Zoom              | Zoom              |
| Oct 9                   | July 24               | Oct 23                     | Sep 25       | Aug 7                    | July 31              | Aug 28                   | Sep 4                | Aug 14            | Oct 2             |
| In Person or            | In Person or          | In Person or               | In Person or | In Person or             | In Person or         | In Person or             | In Person or         | In Person or      | In Person or      |
| Zoom                    | Zoom                  | Zoom                       | Zoom         | Zoom                     | Zoom                 | Zoom                     | Zoom                 | Zoom              | Zoom              |
| Jan 25                  | Aug 23                | Feb 22                     | Sep 27       | June 28                  | Mar 22               | April 26                 | May 17               | July 26           | Oct 25            |
| Tucson                  | Tucson                | Tucson                     | Tucson       | Tucson                   | Tucson               | Tucson                   | Tucson               | Tucson            | Tucson            |

**CEUs AVAILABLE** ISA ▲PMD<del></del> WHERE: ALCA, 5425 E Bell Rd. Ste 105, Scottsdale, AZ 85257

WHEN: ALCA 7:30 - 11:30am, Tucson 9am - 1pm

COST: Per class - \$60 Member/\$120 Non-Member, (Per ACLP - \$600 Member/\$1200 Non-Member)

Classes are non-refundable. Substitutions are allowed at anytime.

**AZ Certified Irrigation Tech Training** 3-day Program - March 27, April 3, April 10 \$450 Members/\$700 Non-Members

2-Wire Training Spring 2025 - date/time TBD

PMD PreCertified Applicator Training May 13-14, 2025



REGISTER AT www.ALCA.org

602-626-7091

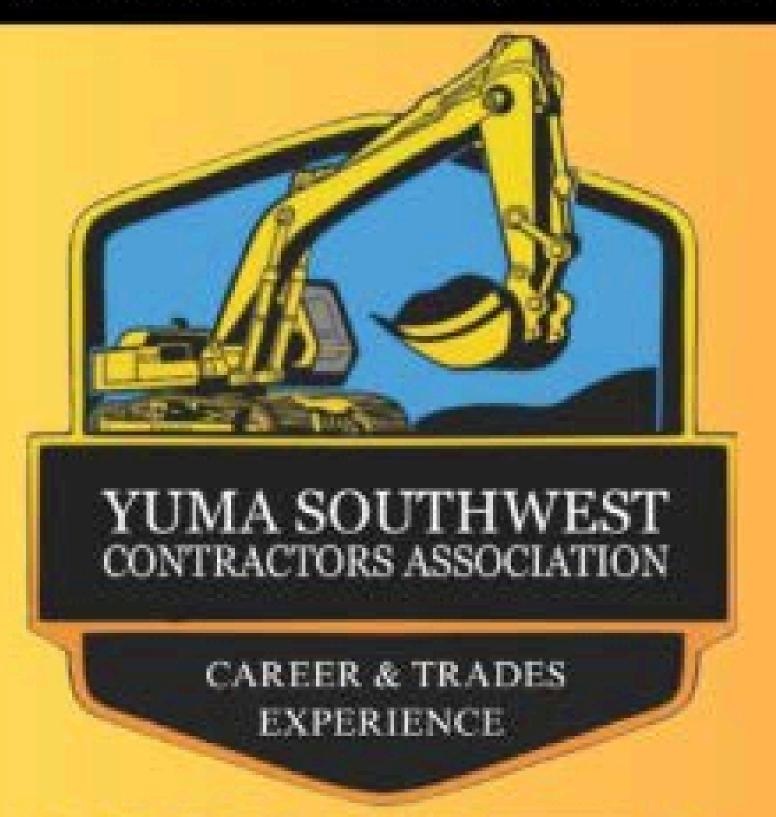
ALCA@ALCA.ORG



# COMING SOON!







# 2025 CAREER & TRADES EXPERIENCE

SEIZE THE CHANCE TO SPOTLIGHT YOUR
COMPANY WHILE CREATING AN
UNPARALLELED EXPERIENCE FOR THE NEXT
GENERATION OF OUR WORKFORCE. JOIN US
IN PROVIDING A HANDS ON EXPERIENCE TO
YUMA'S ASPIRING YOUNG TALENTS AS THEY
EMBARK ON THEIR JOURNEY INTO A CAREER
OR TRADES.

OPEN TO MIDDLE & HIGH SCHOOL STUDENTS

March 4th and 5th 9am to 2pm

YUMA COUNTY FAIRGROUNDS













# 4TH ANNUAL CAREER & TRADES EXPERIENCE

UP AND PAID BEFORE 12/30/24

Averaging over 1,200 students a day!

Come out, Meet, Educate and Engage with Yuma's Future Workforce.

\*2,000 \$2,000

- Company Recognition
- · Company Banner Display
- Includes 6 Mixperience Event Tickets
- 10x10 or greater



Proceeds go directly to the scholarship funds. No booth space provided.
Includes Company Banner Display and 2 Mixperience Event Tickets.

Donation provides cold water for students

\$750 (Member) \$950 (Non-Member)

- Company Recognition
- Company Banner Display
- Includes 2 Mixperience Event Tickets
- 10x10 or less

Mixperience @ The Fairgrounds
Monday March 3rd
5:30pm - 8:00pm

Light Breakfast & Lunch Provided for Booth Vendors

Booth Should be Interactive for Students!

| COMPANY:              | TRADE:                           |
|-----------------------|----------------------------------|
| CONTACT:              | PHONE #:                         |
| EMAIL:                |                                  |
| Electricity: YES / NO | Booth Location: INSIDE / OUTSIDE |



### 4TH ANNUAL CAREER & TRADES EXPERIENCE

### REGISTER YOUR SCHOOL TODAY!!

### March 4th (9am - 2pm) | March 5th (9am - 2pm) Yuma County Fairgrounds

This 2-day Hands-on YSWCA Career & Trades Experience is designed for your High school and Middle School students to explore a multitude of opportunities in career placement within our community. With over 50 local businesses providing a challenging introduction to their fields. This informative and interactive event introduces students to future employers, revealing a world of thrilling career possibilities within our community.

| SCHOOL:  | DISTRICT: |  |
|----------|-----------|--|
| CONTACT: | PHONE #:  |  |
| EMAIL:   |           |  |

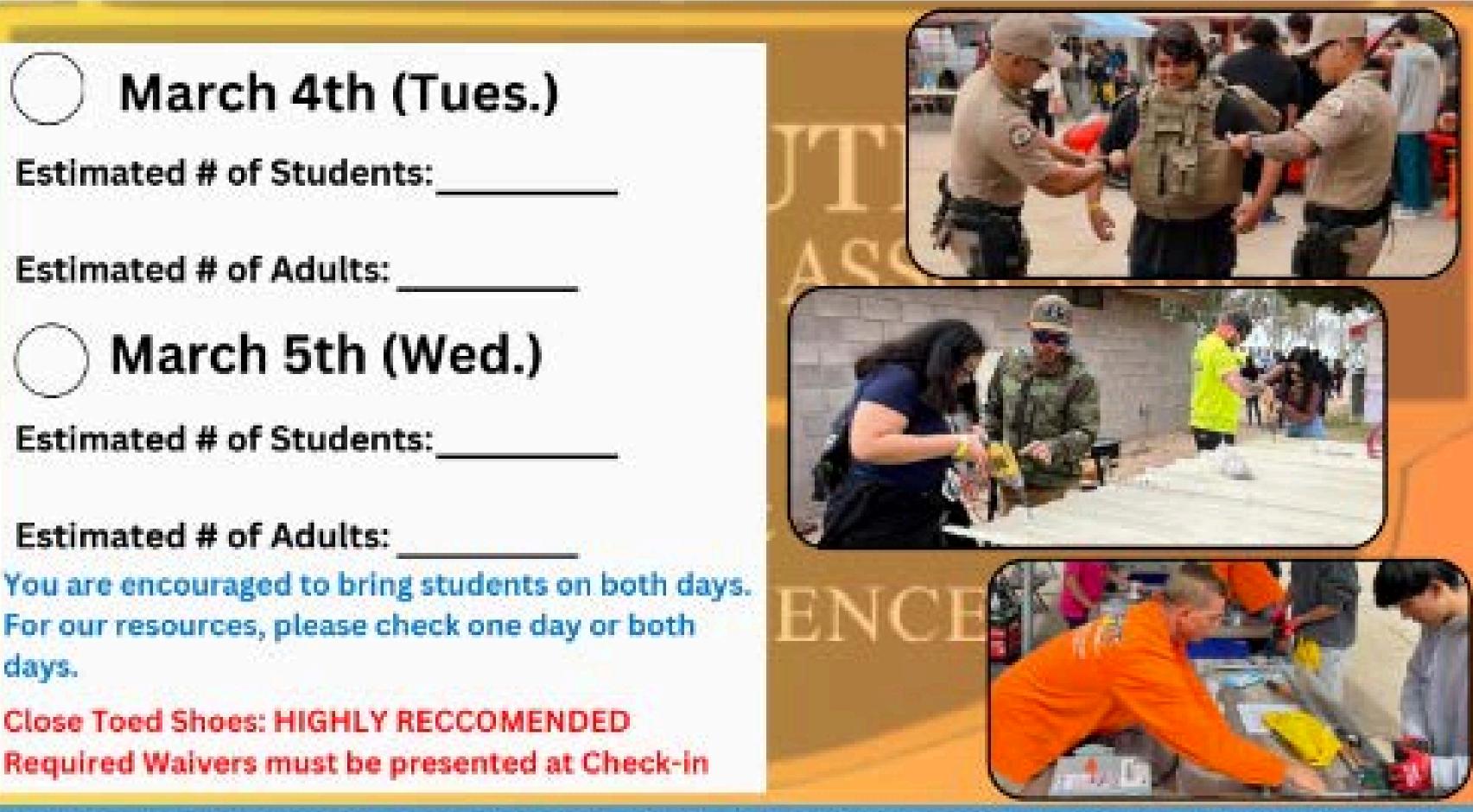
| March 4th (Tues.   | ) |
|--|---|
| Estimated # of Students:   |   |
| Estimated # of Adults:   |   |
| March 5th (Wed.)   |   |
| Estimated # of Students:   |   |
| Estimated # of Adults:   |   |
| Estimated # of Adults:<br>March 5th (Wed.)  Estimated # of Students: | _ |

For our resources, please check one day or both

Required Waivers must be presented at Check-in

Close Toed Shoes: HIGHLY RECCOMENDED

days.



### **HEALTH INSURANCE**

**CLICK HERE TO FILL OUT INSURANCE SURVEY** 

# ALONE WE CAN DO SO LITTLE, TOGETHER WE CAN DO SO MUCH.

~ Helen Keller



YCCA is proud to announce along with our partners, we are now PLANNING A GROUP HEALTH INSURANCE PROGRAM



Yavapai County Contractors Association and their members have been doing amazing work together for 62 years.

YCCA realizes that many of our construction companies find it difficult to recruit skilled workers to meet the steady demand. This challenge is even greater for small- to medium-sized business owners as they find themselves competing with large construction companies with deep pockets and traditional group healthcare packages.

Now, being a member of YCCA is even more valuable.

### **YCCA's Mission**

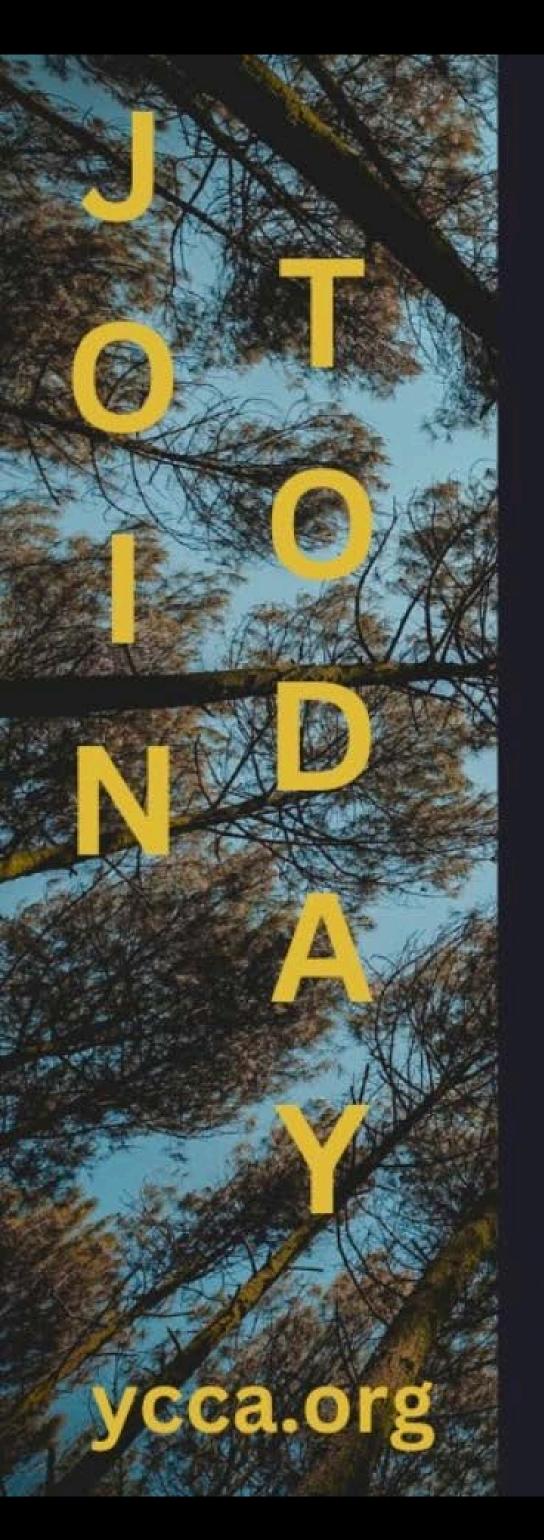
The mission of the Yavapai County Contractors Association is to properly manage a construction industry association that transfers and promotes education, safety, political action and networking for the benefit of its members and promotes community protection education on construction issues for the citizens of Yavapai County.

Phone: (928) 778-0040

Email: ycca@ycca.org

Address:

810 E. Sheldon Street, Prescott, AZ 86301





In collaboration with the Yavapai County Contractors Association (YCCA), we're excited to introduce the opportunity to establish the Grand Canyon Chapter of YCCA right here in Flagstaff.

Your participation is essential.

- Health Benefits
  - Access to potential reduced-cost medical insurance
- Networking Opportunities

Connect with fellow builders from both Yavapai and Coconino Counties

- Influence Change
  - Gain lobbying power and provide input on future Codes and Ordinances
- Stay Informed
  - Be the first to know about changes and adoptions by local jurisdictions
- Educational Resources
  - Enhance your knowledge and skills with exclusive educational offerings

#### **INTERESTED? WANT MORE INFO?**

Contact Adam Hicks, Chief Building Official, Coconino County (928) 679-8862 · ahicks@coconino.az.gov

### **INTERESTED? WANT MORE INFO?**

Contact Adam Hicks, Chief Building Official, Coconino County

Phone: (928) 679-8862

Email: ahicks@coconiino.az.gov



Helping businesses, partner agencies, and job seekers connect to Arizona resources.

JOIN US VIRTUALLY FOR THIS MONTH'S MEETING!

EVERY THIRD TUESDAY AT 10 AM.

### **Employers/Community Partners**

Share your lob

opportunities/resources.

### Job Seekers:

Learn about and how to connect

 to job opportunities and community resources

### **Meeting Format:**

Please be prepared to introduce yourself

All employers will be given time to speak to the group about their:

- company
- openings
- how to apply

"Speakers will be allered if they go over officials once distribution such gravestations also more courses.



ARIZONA@WORK wants to help you Return Stronger by connecting you to a qualified labor. force at no-cost. Contact us today at DERSAZEMPLOYER@AZDES.GOV to host a virtual job fair, post your openings on AJC, and for additional recruitment assistance.









GARLEDHAMWORK IN GARLEDONA MAKEN IN MINTONAMENTON COM





Arizona 811 provides FREE Damage Prevention and Safety Seminars!

All contractors, excavation personnel, safety managers, trainers, forepersons, and supervisors working in the private or public sector in Arizona are welcome and ENCOURAGED to attend.

Visit

arizona811.com/educationand-training to register for an upcoming virtual seminar and to find more information about training opportunities and signing up for email alerts from Arizona 811.

### These seminars will provide information to help you:

- Prevent life-threatening injuries;
- Prevent your company or agency from incurring fines, costly facility repairs, or the need to compensate customers for losses;
- Prevent damages to underground utilities, which deliver vital services we all rely on every day!

### The following topics will be covered:

- How to navigate the Arizona 811 process to successfully get timely marks for underground utilities before you dig.
- ACC's enforcement policies for Arizona's Underground Facilities Protection law.
- How to recognize and work safely around overhead and underground utilities, including electric, natural gas, and liquid fuels.

Arizona Construction Trades (ACT)

American Concrete Institute (Arizona Chapter) (AZ ACI)

American Subcontractors Association (National) (ASA)

American Subcontractors
Association of Arizona, Inc.
(ASA-AZ)

Arizona Builders Alliance (ABA)

Arizona Builders Alliance (ABA-Southern AZ)

Arizona Landscape
Contractors Association
(ALCA)

Arizona Masonry Council (AMC)



















Arizona Roofing Contractors
Association (ARCA)



Arizona Sign Association (ASA)



Arizona Solar Energy Industries Association (ARISEIA)



Arizona Transportation
Builders Association (ATB)



Arizona Utility Contractors

Association (AZUCA)



Associated General Contractors (Arizona Chapter) (AZAGC)



Associated Minority
Contractors of America
(Arizona) (AMCA)



Association of the Wall & Ceiling Industries of Arizona (AWCI-AZ)





Association of the Wall & Ceiling Industry (national)
(AWCI)



Construction Financial
Management Association
(national) (CFMA)



Construction Management
Association of America Arizona
Chapter (CMAA - AZ Chapter)



Contractors Association of Northern Arizona (CANA)

C.A.N.A.

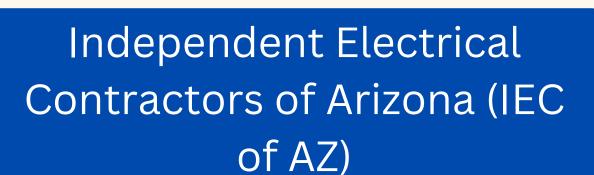
Contractors Association of Northern Arizona

Electrical League of Arizona (ELA)



**ELECTRIC** LEAGUE OF ARIZONA

Home Builders Association of Central Arizona (HBACA)





Independent Electrical
Contractors of Southern
Arizona (IEC of Southern AZ)





International Union of Painters and Allied Trades - District Council 36 (IUPAT)

Mechanical Trade
Contractors of Arizona
(MTCAZ)

Mohave Valley Contractors
Association Inc. (MVCA)

National Association of the Remodeling Industry (NARI of Greater Phoenix)

National Association of Women in Construction (NAWIC-Greater Phoenix Chapter 98)

National Association of Women in Construction (NAWIC-Tucson Chapter #122)

National Electrical
Contractors Association
(NECA-national)

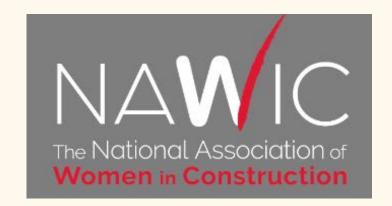
National Electrical Contractors
Association (NECA- Arizona
Chapter)







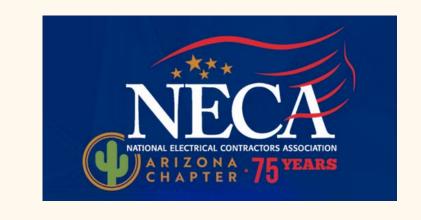






Tucson, AZ







National Electrical Contractors
Association (NECA-Southern
Arizona Chapter)





National Kitchen and Bath Association (NKBA-Arizona Chapter)



National Kitchen and Bath Association (NKBA-Arizona South Chapter)



Northern Arizona Building Association (NABA)



Piping Industry Progress & Education Trust Fund (P.I.P.E.)



Plumbing, Heating, Cooling Contractors Association (Metro Phoenix PHCC)



MetroPhoenixPHCC
Plumbing Heating Cooling Contractors Association

Pool and Hot Tub Alliance (PHTA--Central Arizona Chapter)



**PHTA Central Arizona Chapter** 

Pool and Hot Tub Alliance (PHTA--Southern Arizona Chapter)



**PHTA Southern Arizona Chapter** 



roc.az.gov

Sheet Metal and Air Conditioning Contractors National Association (SMACNA-Arizona Chapter)

Southeastern Arizona **Contractors Association** (SACA)

Southern Arizona Home **Builder Association** (SAHBA)

Structural Engineers Association of Arizona (SEAoA)

Western Electrical Contractors Association, Inc. (WECA)

Yavapai County Contractors Association (YCCA)

Yuma Southwest Contractors Association (YSWCA)

> National Hispanic Construction Alliance



















Ceramic Tile & Stone
Association of Arizona
(CTSAA)



Additional Resources: U.S.

Small Business Administration
(SBA) - Arizona District



As we wrap up this issue, we'd love to hear about any upcoming events from your trade associations that we can feature in our next edition. Please send your information to our Legislative Liaison, Araceli Lopez, at <a href="mailto:araceli.lopez@roc.az.gov">araceli.lopez@roc.az.gov</a>.

Thank you for helping us keep everyone informed!

